## Report on

CPRsouth3: Transformation Strategies for Telecom Operators Beijing University of Posts and Telecommunications, Beijing, China 5-9 December 2008









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#### Introduction

The third CPRsouth conference was held in Beijing, China from 5-9 December, 2008, in collaboration with the School of Economics and Management, Beijing University of Posts and Telecommunications (SEM-BUPT). The theme of the conference, "Transformation Strategies for Telecom Operators", proposed by the local hosts, was in keeping with the work done by the SEM-BUPT.

The audience was made up of 80 senior scholars, mid-career researchers and young scholars as well as observers from 26 countries. Approximately, 70% of the participants were from universities or research organizations. The remaining were affiliated to the private sector, government and non-governmental organizations, including four from telecom operators.

The conference took place from the 5-7 December, 2008 followed by the tutorials for the young scholars on 8-9 December, 2008. The conference consisted a total of 13 plenary sessions. 7 of these were designed to accommodate 19 paper presenters<sup>2</sup>. The remaining sessions consisted of invited speakers from organizations including Telecommunication Policy Research Conference (TPRC) and European Communication Policy Research (EuroCPR). A session on communications training was also conducted. A new feature, 'The best paper' and 'Runner Up' was selected from the 19 papers presented. 30 Young scholars (15 international, 15 Chinese) took part in the tutorials. The tutorials focused on the CPRsouth objective of nurturing policy intellectuals. The topic covered included foundations of information economies, overviews of qualitative and quantitative research, as well as how to conduct effective research and dissemination.

The call for abstracts and applications for young scholars was sent out in mid-March to a mailing list of approximately 3500. The list was updated with the e-mails of regulatory agencies as well as telecom operators from Asia, Africa, Latin America and the Caribbean. The announcement was also posted on conference notification websites as well newsletters. Brochures were distributed at events in North America and Asia.

#### Conference

The papers presented at the conference were chosen from a two-stage selection process. 85 abstracts were received in response to the call for abstracts. The abstracts were sorted into sessions and each was subjected to a double-blind review process by three Board Members. The top five or six papers of each session, a total of 38, were short-listed for the second round of selections. Complete papers were sent by 30 of the 38 short-listed applicants. 19 of these were selected to be presented in seven sessions. 11 of the 19 presenters were female.

Senior scholars, appointed as Chairs and Discussants for each session were responsible for the second stage of the selection process. The complete papers which received the highest scores in each session were short-listed for "The Best Paper" competition.

The authors were provided with comments and guidance by the senior scholars in order to further improve their papers. In addition to the complete paper, the presenters were also

<sup>&</sup>lt;sup>2</sup> Only 18 papers were presented at the conference due to the withdrawal of one presenter.

required to submit a two-page policy brief aimed at an appropriate audience. The 19 presenters hailed from 15 countries with Philippines, Singapore, China and Sri Lanka having more than one participant. 58% of the presenters were female.

#### Day 1

#### Session 1 - Opening Session

The Keynote speech was delivered by Liu Cai. He is the Vice President and Secretary-General of the China Institute of Communication and the Director of Policies, Laws and Regulations Department of the Ministry of Information Industry, China.

Comments were made by Prof. Tinjie Lv and Prof. Shoulian Tang on behalf of BUPT and SEM-BUPT, respectively. Dr. Stephen McGurk spoke of the capacity-building efforts made by CPRsouth and of IDRC's association with the programme. Prof. Rohan Samarajiva spoke on behalf of LIRNEasia, the administrative partner of CPRsouth. The session was chaired by Prof. Ashok Jhunjhunwala.

#### Session 2 - Telecom Operator Strategies

The session was chaired by Prof Xu Yan (Hong Kong SAR); Jean Paul Simon (France) was the discussant. Three papers were scheduled to be presented in the session, however only two were finally presented: *Procurement Management Optimization based on Life-cycle-cost Analysis for Telecom Companies* by Xiaoli Zhu (China), *Brazil Telecom - The briefing of a case on telecom regulation in emerging markets* by Dr. Jose Rogerio Vargens (Brazil) and *Strategy for Telecom Operators to get maximum benefit from fiber deployment and NGNs* by Dr. Kashif Azim Janjua<sup>3</sup> (Pakistan).

Xiaoli's presented the findings of an empirical study conducted on the application of the Life Cycle Cost (LCC) theory to equipment procurement management in telecom companies. The empirical study was conducted on a mobile telecom company in China. The author advocated the adoption of LCC by telecom companies in China in procurement management and also the need to apply classification management strategies and the reinforcement of supplier relationship management.

Xiaoli was asked about the similarities between railway systems, defense equipment and telecom companies, to which she replied that all those industries were capital-intensive and hence procurement activity was an significant cost component in all these companies. In response to another question about the empirical study, she explained that data was gathered through face-to-face interviews with local staff, phone calls and e-mail.

The focal point of Dr. Vargen's paper was how calculations of costs could help regulation in telecom industry. The analysis was based on the experience of a Brazilian incumbent, the Brasil Telecom. The paper is a summary version of the book, entitled, "Brasil Telecom: a case on telecom regulation in emerging markets" of which the presenter is a co-author. A copy of the book was made available to all the participants by the presenter.

<sup>3</sup> Dr. Janjua was unable to attend the conference; however, his complete paper, presentation and policy brief has been made available on the CPRsouth website.

Dr. Janjua's paper addressed the effects of fiber-deployment on the organizational structure of future telecom firms as well as the most beneficial strategies available to telecom operators to get maximum benefit from fiber deployment and Next Generation Networks (NGNs). The author analysed the British Telecom project, 21CN. The paper recommended that the Asian telecom companies divide the companies into at least two subgroups, consisting of bandwith and service providers.

#### Session 3 – ICT for Inclusion.

The session was chaired by Prof. Ashok Jhunjhunwala (India); the session discussant was Dr. Randy Spence (Canada). Three papers were presented in this session; *Mobile Telephony Access & Usage in Africa* by Dr. Christoph Stork (South Africa), *Hit me with a missed call: The use of missed calls at the bottom of the pyramid,* by Nirmali Sivapragasam (Sri Lanka) and *Locating ICTs in Asia's low-income communities: Private sector initiatives to address the digital divide,* by Dr. Grace Roldan (Malaysia)

Dr. Stork presented findings from a 2007/08 e-Access and Usage Household Survey conducted in 17 African countries. The study found that two variables, 'income' and 'education' were the best predictors for mobile adoption, while the 'gender' variable was insignificant in 11 of the countries studied. He concluded that while the economic and social benefits of mobile communication is clear, access to cheaper handsets, service provision and usage remain as barriers that need to be addressed by policy makers.

Nirmali focused on the use of missed calls as a cost-cutting strategy among BOP users in Pakistan, India, Sri Lanka, the Philippines and Thailand, and its implications on users and operators. The findings showed that 40 – 60% of BOP users regularly used missed calls as a cost-cutting strategy. However, she noted that it could also be used as a strategy of convenience. No significant difference was found in its use between BOP and non-BOP users. Questions were raised as to whether or not missed calls could be considered a complement or a substitute to normal voice calls and SMS. Nirmali noted that the use of missed calls was popular in the Philippines in spite of high SMS usage; therefore to that extent, it is likely that missed calls are being used as a complement to other forms of communication.

Dr. Roldan's paper investigated the private sector, namely Grameen Phone Community Information Centers (GPCICs), GP Village Phone program and Cell Bazaar, initiatives to address the digital divide. She argued that in order to foster ICT inclusion among the marginalized, three broad policy issues should be considered: encouragement of ICT training and education by linking training centers with private-sector-led ICT initiatives, development of relevant local content and accessibility of public services providing information. She also noted that the formation of tripartite partnerships to promote the use of ICTs for entrepreneurship, job creation and poverty alleviation should also be considered.

#### Session 4 -E government and efficiency of telecom operators

The three papers presented at the session were Comparing the Operational Efficiency among Mobile Operators of Brazil, Russia, India and China by Dr Chun-Hsiung Liao (Taiwan), A Comparative Study on the Operation Efficiency of Wireless Carriers in the U.S., China, Japan and South Korea by Jing Zhang (China) and Promoting e-Government in the Context of New Public Management: The Case of the Local Government of Cebu, Philippines by Grace Mirandilla (Philippines).

The first two papers focused on the operational efficiency of mobile operators. Dr. Liao focused on the leading mobile operators of the BRIC economies while Jing compared Chinese mobile operators with that of Japan, South Korea and USA. Dr. Liao used the method Partial Factor Productivity (PFP) and then used the Data Envelopment Approach (DEA) to measure their Overall Technical Efficiency (OTA), Pure Technical Efficiency (PTE), and Scale Efficiency (SE). His findings showed that Brazilian operators showed high productivity ratios. He also stressed on the need for changes in the regulatory environment in the countries studied.

Jing's made use of the same (CCR) DEA models and calculated five kinds of efficiencies to compare Chinese wireless operators with the major carriers from the U.S., Japan, and South Korea. She concluded that the Chinese operators were on par with their more developed counterparts in operational efficiency. She also recommended that wireless operators should turn their attention from voice service to data and multimedia services.

The session chair, Prof. Rohan Samarajiva (Sri Lanka), emphasized the high level of credibility the papers bring to the study of the policy process. He also stressed the need for the results to be presented in a concise form and manner in which policymakers and regulators can easily appreciate. Session discussant Prof. Rekha Jain (India) commended the authors' use of scientific approaches in making recommendations to policymakers.

Grace presented a case study of a local e-government project in Cebu City, using the New Public Management (NPM) as means for analysis. The project adopted a market-driven, phased approach in introducing ICTs to improve efficiency in land titling. Recognition of political-economic realities, motivational incentive structures, strategic interventions, nurturing of local champions and sustained financial support to test and learn from pilot projects were the recommendations made by Grace.

Questions were raised about trust among government stakeholders, the need for broad changes in bureaucratic processes and difficulties in implementing lateral changes across agencies. Suggestions included the need for the paper to address issues of sustainability and scalability and gaining lessons from other similar initiatives.

#### Session 5 – Content and Convergence

The session was Chaired by Prof. Yuli Liu (Taiwan, ROC) and the discussant was Dr. Prabir Neogi (Canada),. Three papers were presented; *Portents and Prospects for Mobile Telephone Service:* A 3G Philippine Experience by Dr. Luis C Buenaventura (Philippines), Human flesh search engine - Is it a next Generation search engine by Dongxiao Liu (USA) and Philippine NGO Websites, Usage Patterns, and Implications to State-Civil Society Relations by Cheryll R. Ruth Soriano (Singapore)

Dr. Buenaventura's paper focused on Philippines' experience in the development of 3G mobile telephone services, the benefits of usage and the future prospects of the technology. The study particularly targeted Multi-Media Service (MMS) technology. The presenter emphasized the need for strict enforcement of international 3G standards and taxation of Short Message Service (SMS) in order to facilitate the further development of 3G technology among others. Questions were raised especially about need to tax SMS in the discussion that followed.

Dongxiao's presentation addressed a novel phenomenon in China called "Ren Rou Sou Suo", its literal translation being, "Human Flesh Search Engine" (HFSE). HFSE was described as the mobilization of the Internet population to track down specific individuals or facts. Assistance in locating lost family members in an earthquake or those who violates public morality were some of its described uses. The author explained that its widespread use is controversial as it may result in cyber-violence due to unethical use of personal information. Recommendations included the implementation of a real-name system where all websites verify netizens' real name and/or other personal information before they post any messages online and the need to outline specific moral guidance.

Cheryll's paper looked at the use of ICTs, in particular, websites of NGOs in the Philippines and its implications on the nature and operations of NGOs. The paper noted that there was little empirical evidence of the use of ICTs by NGOs. Among the conclusions mentioned, were that in spite of the high value the Philippine NGOs seemed to attach to the Internet as a communication tool, websites were being used largely as a means of one-way communication of giving basic information. However, the author also expressed that internet penetration in the Philippines was about 16% and the use of website could be on the rise.

#### Conference Dinner

The conference dinner speaker was Prof. William H. Melody, former Director of LIRNE.NET and World Dialogue on Regulation for Network Economies. The talk addressed the topic, "Policy research in the public interest".

#### Day 2

#### Session 6 – Senior Scholars' Panel - Envisioning the future and understanding the present

The Senior Scholar Panel is a regular feature at CPRsouth. Two presentations were made this year. *Intelligent Nation 2015: Understanding Singapore's master plan for the next decade of ICTs* by Prof. Milagros Rivera (Singapore) and *Broadband Internet in Korea: Current Status and Success Attributes* by Prof. Myeong Cheol Park (South Korea).

#### Session 7 - Bringing evidence to the policy process: A conversation

The session was an open discussion between two ICT policy enthusiasts; Prof. Jonathan Aronson (USA) and Grace Mirandilla (the Philippines). Prof Aronson, affiliated to the Annenberg School of Communication, University of Southern California, is a seasoned academic with direct experience in policymaking and formal discussions in the international arena. Grace is an early-career researcher and participant in the policy process through informal channels and public forums where she contributes her research findings and builds her network. The objective was to give budding policy intellectuals an insight into the varying paths of the policy process.

Prof. Aronson, speaking from over 20 years of experience including forums such as GATT and ITU, emphasized the critical role and responsibility of researchers in being strategic and creative in tapping policy research channels and communicating their outputs to policymakers and regulators in a form that they could grasp. He gave a clear picture of the realities of the process and stressed the need to build networks and credibility.

Not being a formal member of academia or government, Grace spoke of her struggles as a young researcher to build her credibility and network within the country's ICT community. She relied

on informal channels and networks, and made her way by participating in the policy process through public consultations, meetings, and conferences. Like her senior counterpart, Grace emphasized the importance of creativity in communicating research results and getting the message across to policymakers, especially in a highly politicized and flexible policy process of a developing country. She also stressed the need for young researchers to conduct research on practical and issues relevant to developing country problems and learn from people who are directly involved in the policy process. Grace noted the absence of institutional, financial, and training support as major issues facing young researchers.

In summary, the two panelists highlighted the great responsibility of researchers to communicate evidence-based research work in a form and manner that is accessible to policymakers and regulators. At the end of the day, only research outputs that make their way to the policy agenda can have a chance at making any real difference, in any context.

#### Session 8 - Innovations for rural ICT use

The session was chaired by Laurent Elder (Canada); the discussant was Dr. Sujata Gamage (Sri Lanka). Two papers were presented; "Survival in Rural Franchise: A Study of Information Kiosks in India" by Sangamitra Ramachander (United Kingdom) and "Transaction Costs in Agriculture: From Planting Decision to Selling at the Wholesale Market" by Dimuthu Ratnadiwakara (Sri Lanka).

Sangamitra's presented a case study of an early attempt to extend ICT access to rural areas. The study was based on a sample of 150 'information kiosks', observed over two years in rural South India. She noted that the policy relevance goes beyond the ICT sector, into rural service delivery. Characteristics of the entrepreneur, local conditions, ownership of another business, assistance from the franchisee's family and competition have an influence on the survival of information kiosks. Questions arose from the audience about the methodology used and the significance other factors identified in similar studies.

Dimuthu's paper presented findings of the LIRNEasia study conducted in Dambulla, Sri Lanka. The study quantified information-based transaction costs , defined as 'search costs'. The study found that while 15% of the cost of production for vegetables account for transaction costs, 11% of these costs were search costs. He demonstrated how these search costs can be significantly reduced with the help of ICTs, mainly mobile phones. The audience questioned Dimuthu about the impact middleman and the informal networks, that farmers belong to, could have on transaction costs.

Dr. Gamage suggested that the literature cited by some papers could be broadened to include research not necessarily coming from the same field. The chair commented on the importance of using "nugget" data in a study that can be easily absorbed by the audience.

#### Session 9 - EuroCPR, TPRC and CPRsouth dialogue

The session was chaired by Prof. William H. Melody (Denmark). The objective of the session was to foster dialogue between EuroCPR, TPRC and CPRsouth. The TPRC and EuroCPR representatives commented positively on the developments of CPRsouth. Prof. Samarajiva was invited to be a panelist at the 2009 EuroCPR conference in Seville, Spain.

#### Session 10 - Communication Skills Training

A training session on communication skills was conducted by Prof. Susan Kline (USA). The paper presenters and young scholars were required to take part in the training exercise. The session was well-received.

#### Day 3

#### Session 11 - Regulation and Competition

The session was chaired by Prof. Alison Gillwald (South Africa). The session discussant was Helani Galpaya (Sri Lanka). A total of three papers were presented; Regulatory Reforms in China's Telecommunication Sector: A Case of Policy Transfer Failure or of Policy Divergence? by Dr. Marc Laperrouza (Switzerland), Banded Forbearance: A New Approach to Price Regulation by Tahani Iqbal (Singapore) and Broadband Diffusion and Public Policy: A Panel Data Analysis by Yuji Akematsu (Japan).

Dr. Laperrouza's paper discussed the nature of regulatory reform in China's telecommunication sector. Comparisons were drawn between the telecom and the electricity sectors. He noted that domestic constraints such as weak regulatory frameworks and ministerial rivalry had a significant impact on the scope for reforms while international pressures had a limited impact on extent to which markets were liberalized. He recommended that more weight should be put on the creation of an institutional framework conducive to competition. He also noted that it this takes time and resources.

Tahani's paper proposed banded forbearance as a new approach to price regulation. The paper noted that de facto forbearance is being practiced by some regulators. Difficulties in implementation were recognised; however, such an approach could lead to an improvement in the predictability of regulation, regulatory resource allocation and would constrain discretion.

Yuji's paper investigated the factors promoting Japanese ADSL empirically, using panel data of its subscribers of four major carriers. The author noted that limited research had been conducted in this area. He concluded that the revision and enforcement of Telecommunications Business Law contributed greatly to the promotion of Japanese ADSL. Furthermore the study showed that there was no correlation between Broadband speeds and the number of subscribers. The author also noted that constructing a demand function of the broadband market was one of the challenges of the study.

The panel discussion covered some of the key comments made by reviewers to the authors. Suggestions were made to extend the scope of some research papers.

#### Session 12 - Data and methods for research

Two papers were presented at this session; *Stakeholder Analysis of Communication Policy Reform in Thailand* by Dr. Monwipa Wongrujira (Thailand) and *Critical Success Factors for Accelerating the Diffusion of 3G Video Calls* in Korea Min-Kyoung Kim (South Korea). The session was chaired by Prof. Rohan Samarajiva (Sri Lanka).

Dr. Wongrujira's paper explored the process of communication policy reform in Thailand and analyzed the stakeholders' involvement in the reform of the broadcasting sector. The time-period of the study considered was 2000-2006. The paper highlighted the need for greater collaboration

among different groups of stakeholders and that the process of reform had to be taken seriously by state officials and politicians. Furthermore, she stressed the need for procedures and systems to oversee the new independent regulator.

The objective of Minkyoung's paper was to investigate both user intentions in the use of video call services and the big hurdles that existed in the market expansion of new convergence service. The study was based on the Technology Acceptance Model (TAM). The results showed that perceived usefulness, social influence and enjoyment all contributed significantly to a user's intention to use a video call service. The audience raised questions on the methodology and the survey. The authors confirmed that the online survey used is at present was being refined. A question was raised about the market segmentation strategy of the Korean Mobile operators, to which the authors responded that the operators were focusing on the younger generations who were the main users of mobile phones.

#### Session 13 - Closing

Dr. Sujata Gamage (Sri Lanka) presented the outcome survey results of both CPRsouth1 and 2 communities. Surveys were sent out to 75 paper presenters and young scholars, out of which, 35 responses were received. The objective was to document and assess post-CPRsouth activities of the community. Dr. Gamage noted that all countries in South and Southeast Asia, other than North Korea, Cambodia and the Maldives have been represented at CPRsouth. The mix of academic and policy papers was deemed in a positive light. The importance of web presence was also stressed.

The Chairs, Prof. Ashok Jhunjhunwala and Prof Milagros Rivera then opened the floor for discussion. In response, suggestions were made about having future conferences in countries such as Pakistan, Nepal and Bangladesh, which would provide opportunities for local participation. Prof Jhunjhunwala spoke of the need to identify 25 institutions within these countries which could partner with CPRsouth. The need for more representation from Africa and Latin America was noted.

Participants also suggested the inclusion of more innovative sessions as well as poster sessions which could help overcome language barriers. The need for greater publicity of future conferences was also stressed upon.

All papers, presentations and policy briefs prepared for the conference are available at <a href="http://www.cprsouth.org/node/43">http://www.cprsouth.org/node/43</a>

#### **Best paper Competition**

The competition was a new feature added the conference. A total of seven sessions were featured at CPRsouth3. The complete papers for each session were reviewed and ranked by the designated moderator and discussant. The highest ranking paper of each session (a total of seven) was shortlisted for the competition.

The papers were judged across a number of categories; the criteria and their respective weighting are as follows:

- Judges' content score 40%
- Judges' presentation score 25%
- Audience content score 25%
- Audience presentation score 10%

Prof. Milagros Rivera and Prof. Myeong Cheol Park were the judges for the competition. The judges' content score was based on the quality of the complete paper and policy brief. Audience content and presentation scores were based on the evaluation forms collected at the end of the sessions.

Dimuthu Ratnadiwakara won the Best Paper competition and Cheryll Soriano was placed Runner Up.

#### **Tutorials**

The method of selection of young scholars remained unchanged from previous years. Potential applicants were asked to send in a one-page curriculum vitae and a one-page write-up outlining why they wished to be an Asia-Pacific-based expert, capable of contributing to ICT policy and regulatory reform in the region. A total of 29 Young Scholars participated in the tutorials. 14 representing 12 countries were selected from 59 international applicants<sup>4</sup>. The remaining 15 were selected by the local hosts BUPT from institutions in China.

Tutorials were conducted in a classroom setting with several interactive sessions and group work. The lecture material was in keeping with the CPRsouth objective of building policy intellectuals. The final session gave Young Scholars an opportunity to discuss their research projects and problems with a senior academic.

All tutorial presentations are available at http://www.cprsouth.org/node/44.

54% of the international Young Scholars and 60% of Chinese Young Scholars were female.

#### Third CPRsouth Board Meeting

The third Meeting of the CPRsouth Board took place on 6 December 2008.

The terms of Board members, Prof. Ashok Jhunjhunwala, Prof. Rekha Jain and Prof. Yuli Liu ended upon completion of two years. Prof. Ashok Jhunjhunwala, Mr. Laurent Elder and Prof. Chunhui Yuan were appointed as new Board Members. Prof Jhunjhunwala was re-appointed as the Chair of CPRsouth and Prof. Rivera as the Alternate Chair. The board was then given an assessment of CPRsouth1 and 2 by Dr. Sujata Gamage. The board highlighted the need to attract more 'mode 2' applicants and it was suggested that operators should be canvassed for this purpose. Fund-raising issues for future CPRsouth conferences was also discussed.

Prof. Alison Gillwald announced the launch of the African chapter of CPRsouth in 2010. It was noted that upon this taking place, the current entity, CPRsouth, would become CPRsouth, Asia Pacific. CPRsouth Africa will be confined initially to the African region with cross-pollination and assistance from CPRsouth Asia-Pacific chapter.

<sup>&</sup>lt;sup>4</sup> Applicants who were not from China.

The possible locations for CPRsouth5 were also discussed. It was decided that Korea or Japan would be first preferences, provided that a local partner could be chosen and the necessary funds raised. India or China were also suggested as a fall-back strategy.



## CPR south 3: Transformation Strategies for Telecom Operators

5-9, December 2008, Beijing, China

## Conference

Friday, 5 December 2008		
0800-0830	Registration	
0830-1030	1.0 Opening session	Keynote Speaker – Liu Cai, Vice President and Secretary General of China Institute of Communication, Director of Policies, Laws and Regulations Department of Ministry of Information Industry, China
		Chair: Ashok Jhunjhunwala (India)
		Includes comments by Tinjie Lv, on behalf Beijing University of Posts and Telecommunications (BUPT), Shoulian Tang on behalf of School of Economics and Management, BUPT, Stephen McGurk, on behalf of IDRC and Rohan Samarajiva on behalf of LIRNEasia, administrative partner of CPRsouth
1030-1100	Break	
1100-1210	2.0 Telecom Operator Strategies	<ul> <li>Chair: Xu Yan (Hong Kong, China)</li> <li>Discussant: Jean Paul Simon (France)</li> <li>Strategy for Telecom Operators to get maximum benefit from fiber deployment and NGNs         Kashif Azim Janjua (Pakistan)     </li> <li>Procurement Management Optimization based on Life-cycle-cost Analysis for Telecom Companies</li> <li>Xiaoli Zhu (China) &amp; Xiuqing Huang (China)</li> </ul>
		Brazil Telecom - The briefing of a case on telecom regulation in emerging markets  Jose Rogerio Vargens (Brazil)
1210-1320	3.0 ICT for Inclusion	<ul> <li>Chair: Ashok Jhunjhunwala (India)</li> <li>Discussant: Randy Spence (Canada)</li> <li>Mobile Telephony Access &amp; Usage in Africa Christoph Stork (South Africa/Germany), Augustin Chabossou (Benin), Matthias Stork (Germany) &amp; Pam Zahonogo (Burkina Faso)</li> </ul>
		<ul> <li>Hit me with a missed call: The use of missed calls at the bottom of the pyramid</li> </ul>

		Nirmali Sivapragasam (Sri Lanka), Ayesha Zainudeen (Sri Lanka) & Dimuthu Ratnadiwakara (Sri Lanka)
		Locating ICTs in Asia's low-income communities:     Private sector initiatives to address the digital divide     Grace Roldan (Malaysia/Philippines) & Beathe Due
		(Norway)
1320-1430	Lunch	
1430-1540	4.0 E government and	Chair: Rohan Samarajiva (Sri Lanka)
	efficiency of telecom operators	Discussant: Rekha Jain (India)
		Comparing the Operational Efficiency among Mobile
		Operators of Brazil, Russia, India and China
		Chun-Hsiung Liao (Taiwan), Diana Beatriz González Jiménez (Taiwan/Paraguay)
		A Comparative Study on the Operation Efficiency of Wireless Carriers in the U.S., China, Japan and South
		Korea
		Jing Zhang (China) & Yong Ding (USA/China)
		Promoting e-Government in the Context of New Public Management: The Case of the Local
		Government of Cebu, Philippines
		Mary Grace P. Mirandilla (Philippines)
1540-1610	Break	
1610-1720	5.0 Content and Convergence	Chair: Yuli Liu (Singapore/Taiwan, ROC)
		Discussant: Prabir Neogi (Canada)
		Portents and Prospects for Mobile Telephone Service:
		A 3G Philippine Experience
		Luis C Buenaventura (Philippines) & Villy A. Buenaventura (Philippines)
		Human flesh search engine- Is it a next Generation search engine
		Dongxiao Liu (USA/China)
		Philippine NGO Websites, Usage Patterns, and Implications to State-Civil Society Relations
		Cheryll R. Ruth Soriano (Singapore/Philippines)
1900-2130	Conference Dinner	
	-	erest, Prof William H. Melody, Former Director of e on Regulation for Network Economies
•	December 2008	Miles Dieses (Circ
0830-0945	6.0 Senior Scholars' Panel:	Milagros Rivera (Singapore)  • Intelligent Nation 2015: Understanding Singapore's
	Envisioning the future and understanding the present	master plan for the next decade of ICTs.
	understanding the present	master plan for the flext decade of IC18.

<ul> <li>Lanka)</li> <li>Broadband Diffusion and Public Policy: A Panel Data Analysis</li> </ul>		1	
1015-1130			Broadband Internet in Korea: Current Status and
Jonathan Aronson (USA)   Grace Mirandilla (Philippines)	0945-1015	Break	
Use  Discussant: Sujata Gamage (Sri Lanka)  • Survival in Rural Franchise: A Study of Information Kiosks in India  Sangamitra Ramachander (UK/India)  • Transaction Costs in Agriculture: From Planting Decision to Selling at the Wholesale Market  Dimuthu Ratnadivakara (Sri Lanka), Harsha de Silva (Sri Lanka) & Shamistra Soysa (Sri Lanka)  1230-1330  Lunch  1330-1500  9.0 EuroCPR, TPRC and  CPRsouth dialogue  CPRsouth dialogue  Prabir Neogi - TPRC (Canada)  Jean Paul Simon - ECPR (France)  Rohan Samarajiva - CPRsouth (Sri Lanka)  1500-1530  Break  1530-1700  10.0 Media Training session -  Effective  Communication  Susan Kline (USA)  Susan Kline (USA)  Susan Kline (USA)  6 Beijing Excursion  Sunday, 7 December 2008  0830-0940  11.0 Regulation and  Competition  Chair: Alison Gillwald  Discussant: Helani Galpaya  • "Regulatory Reforms in China's Telecommunication Sector: A Case of Policy Transfer Failure or of Policy Divergence?  Marc Laperrouza (Switzerland)  • Banded Forbearance: A New Approach to Price Regulation  Tahani Iapbal (Singapore/Sri Lanka) & Rohan Samarajiva (Sri Lanka)  • Broadband Diffusion and Public Policy: A Panel Data Analysis	1015-1130	policy process: A	Jonathan Aronson (USA)
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Yuji Akematsu (Japan)			
0940-1010 Break	0940-1010	Break	
1010-1110 12.0 Data and methods for Chair Rohan Samarajiva (Sri Lanka)		1	

	research	Discussant: Stephen McGurk (India/Canada)	
		Stakeholder Analysis of Communication Policy Reform in Thailand Monwipa Wongrujira (Thailand)	
		Critical Success Factors for Accelerating the Diffusion of 3G Video Calls in Korea	
		Min-Kyoung Kim (South Korea) & Myeong Cheol Park	
		(South Korea)	
1110-1310	13.0 Closing Session		
1310-1410	Lunch		
1430	Visit to Tiananmen Square		
Monday, 8 De	Monday, 8 December 2008		
9:00-1300	Trip to the great wall of china for those not participating in tutorials (Sponsored by the Beijing University of Posts and Telecommunications, BUPT)		
1630	Departures begin for those not taking part in tutorials		

## Tutorials

Tutoriais	
Monday, 8 I	December 2008
0830-1030	Ashok Jhunjhunwala: Technology primer for policy intellectuals
1030-1100	Break
1100-1245	William H. Melody: Foundational characteristics of information economies
1245-1400	Lunch
1400-1530	Yuli Liu: Designing research acceptable to policymakers and regulators
1530-1600	Break
1600-1700	Sujata Gamage: Writing a policy brief
Tuesday, 9 I	December 2008
0800-1000	Dimuthu Ratnadiwakara and Grace Roldan, Introduction to quantitative and qualitative
	demand-side research
1000-1030	Break
1030-1200	Heather Hudson: Competition and convergence issues: satellite vs. fiber; cellular vs. copper
1200-1300	Lunch
1300-1500	Rohan Samarajiva & Helani Galpaya: Windows of intervention: picking the topics, doing the
1300-1300	research and getting it out at the right time
1500-1530	Break
1530-1730	Discussion of student research problems
Wednesday,	10 December 2008
0900-1300	Trip to the great wall of china Sponsored by the Beijing University of Posts and
	Telecommunications, (BUPT)
1630	Departures begin

## Third CPRsouth Board Meeting

Saturday, 6 December 2008		
1700-1900	Third CPRsouth Board Meeting	
1930	Board Dinner (venue outside conference location)	

# Report on CPRsouth4: SPEAKING TRUTH TO POWER Negombo, Sri Lanka

**Conference report** 

5-8 December 2009

IDRC Project Number: 104918-001

IDRC Project Title: Advancing evidence-based policymaking and regulation in the

emerging Asia-Pacific to ensure greater participation in ICTs (Phase II)

Country/Region: Sri Lanka

Full Name of Research Institution: LIRNEasia

Address of Research Institution: 12 Balcombe Place, Colombo 8, Sri Lanka

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#### Introduction

The fourth CPRsouth conference and tutorials were held in Negombo, Sri Lanka from 5-8 December, 2009. The conference was organized by LIRNEasia. The theme of the conference, "Speaking truth to Power", proposed by the local hosts.

The audience was made up of 78 senior scholars, mid-career researchers and young scholars as well as observers from 24 countries. Approximately, 75% of the participants were from universities or research organizations. The remaining were affiliated to the private sector, government and non-governmental organizations, including three from telecom operators.

The tutorials for young scholars took place from the 5-6 December, 2009 followed by the main conference on 7-8 December, 2009. The conference consisted a total of 11 plenary sessions. 7 of these were designed to accommodate 20 paper presenters<sup>1</sup>. The remaining sessions consisted of the senior scholar panel and the "interview" with the consumers of policy oriented research.

Twenty papers were presented of which the best paper and runner-up was selected. Twenty seven young scholars (13 international, 14 Indian and Sri Lankan) took part in the tutorials. The tutorials focused on the CPRsouth objective of nurturing policy intellectuals. The topic covered included foundations of information economies, overviews of qualitative and quantitative research, as well as how to conduct effective research and dissemination.

The call for abstracts and applications for young scholars was sent out in mid-March to a mailing list of approximately 3500. The list was updated with the e-mails of regulatory agencies as well as telecom operators from Asia, Africa, Latin America and the Caribbean. The announcement was also posted on conference notification websites as well newsletters. Brochures were distributed at relevant events in Asia, North America and Europe.

#### Conference

The papers presented at the conference were chosen from a two-stage selection process. 75 abstracts were received in response to the call for abstracts. Each abstract was subjected to a double-blind review process by three Board Members. The top five or six papers of each session, a total of 40, were short-listed for the second round of selections. Complete papers were sent by 32 of the 40 short-listed applicants. 20 of these were selected to be presented in seven sessions. 11 of the 20 presenters were female.

Senior scholars, appointed as Chairs and Discussants for each session were responsible for the second stage of the selection process. The complete papers which received the highest scores in each session were short-listed for "The Best Paper" competition.

The authors were provided with comments and guidance by the senior scholars in order to further improve their papers. In addition to the complete paper, the presenters were also

<sup>&</sup>lt;sup>1</sup> Only 18 papers were presented at the conference due to the withdrawal of one presenter.

required to submit a two-page policy brief aimed at an appropriate audience. The 20 presenters hailed from 14 countries with Philippines, Bangladesh, India and Sri Lanka having more than one participant.

#### Day 1

#### Session 1 - Opening Session

The Keynote speech titled, "Professionals and Intellectuals in the Public Service," was delivered by Dr. Lalithasiri Gunaruwan. He is the Head of the Sri Lanka Railways as well as a senior lecturer in Economics at the University of Colombo, Sri Lanka. He spoke of challenges faced in the public service as well as the lessons learnt. The speech was received with enthusiasm.

Comments were made by Dr. Stephen McGurk who spoke of the capacity-building efforts made by CPRsouth and of IDRC's association with the programme. Prof. Rohan Samarajiva spoke on behalf of LIRNEasia, the administrative partner of CPRsouth and the local hosts for CPRsouth4. The session was chaired by Prof. Ashok Jhunjhunwala.

#### Session 2 – Reform and Regulation

The session was chaired by Prof Chunhui Yuan (China); Prof. William Melody (Denmark) was the discussant. Three papers were scheduled to be presented in the session, however only two were finally presented: *Interconnection Rate Benchmarking* by Dr. Christoph Stork (South Africa/Germany and *Building Better Governance: The Case of Sri Lanka Telecommunications Industry Reforms*, by Dr. Asoka Balasooriya (Australia/Sri Lanka)

Dr. Stork's presentation looked at the interconnection rate benchmarking in Namibia. The presentation began by giving an overview of interconnection with an emphasis on Namibia. Next he went on to describe some of the trends in interconnection and termination regulation across regions. Dr. Stork explained that termination costs should be based on cost of an efficient operator, technologically and service neutral, facilitate emergence of IP-based NGNs, should be implemented in terms of the current licence condition and acts. He then went on to explain that the 5 benchmarking models were proposed to the operators and through dialogue, consensus was reached. He concluded that probable consequences of the regulation maybe fairer competition that will lead to lower prices and better services for consumers, expansion of telecom markets and giving Namibians to communicate more and an increase in investment in the sector.

Dr. Balasooriya's presented finding exploratory case study with a10 year focus on the Sri Lankan Telecom industry. The study aimed to contribute to the knowledge of universal application of market based reforms buy examining the relationship between state and market under independent regulation and investigating whether the objectives of building better governance structure has been achieved. It was identified that the obstacles affecting effective regulation were institutional, political, legal and socio-cultural. The findings showed that underlying principle of marketisation is damaged and the efforts made in building a better governance structure through regulation has been ineffective.

#### *Session 3 – ICT Policy: The big Picture.*

The session was chaired by Prof. Rohan Samarajiva (Sri Lanka); the session discussant was Ms. Koesmarihati Sugondo (Indonesia). Three papers were presented in this session;

Telecommunication Adoption and Economic Growth in Developing Countries: Do Levels of Development Matter? by Dr. Chandana Chakraborty (USA/India), Internet Governance: Multi-Stakeholder Principle in Asia by Dr. Y. J. Park (Netherlands/South Korea) and Narratives on Digital Bangladesh: Shared Meanings, Shared Concerns by Dr. Jude Genilo (Bangladesh/Philippines).

Dr. Chakaborty's paper primarily examined the long-run steady state equilibrium between telecommunications adoption and growth in per capita income for a panel of 30 developing countries. A panel co-integration framework is used for this purpose. The findings showed that for all developing countries, mainline tele-density and Per Capita GDP are co-integrated in the long run.

Dr. Genilo's presentation focused on the understandings of "Digital Bangladesh" by the various sectors of society and the narratives and ensuing dialogues about Digital Bangladesh in the country's public sphere. The was conducted by interviewing 11 opinion leaders from government, business, academe, IT and civil society as well as the e examination of opinion columns, roundtable discussion reports and interviews from media sources. The findings showed that there was no shared meaning and no accepted roadmap. The main recommendation is for the Government to utilize a dialogue approach in translating the vision of Digital Bangladesh into a reality.

Dr. Park began her presentation by introducing the multi-stakeholder principle and three institutions of internet governance; Internet Corporation for Assigned Names and Numbers (ICAAN), UN World Summit on the Information Society (WSIS) and UN Internet Governance Forum (IGF). She further explained that all three institutions work within a multi-stakeholder framework. She then spoke about the lack of visibility of Asia within these institutions inspite of 42% of internet users being from Asia. Dr. Park identified the cultural differences in political leadership between East and West as one of the serious challenges for Asia in the Internet Governance debate.

#### Session 4 –Industry Dynamics

The session was chaired by Prof Myeong Cheol Park (Republic of Korea) and the discussant was Dr. Anders Henten (Denmark). The three papers presented at the session were *Future Telecom Markets and Strategy to cope with the Change* by Dr. Kashif Janjua (Pakistan), *Next TV or Beyond TV: the Study of Access Barriers to Triple* Play by Yuntsai Chou (Taiwan) and *Technology and Innovation in the Diffusion Process of 3G Mobile Phones in Japan* by Sheikh Taher Abu (Japan/Bangladesh).

The paper by Dr. Janjua focused on the future telecom markets and possible strategies to cope with the change. The paper looked at a transaction costs analysis. The analysis showed that The future trend of telecom market is going to be disintegrated one where the bigger company has to disintegrate or at least divide into two sub companies. One that is only concerned with selling bandwidth and access to others and second that is concerned with service creation, management and marketing. The analysis further showed that this strategy will not only increase their revenues but also will enhance their efficiency.

Dr. Chou's presentation looked at the stalemate of cable TV digitization and the switching-cost policy remedies in 16 Asia Pacific countries. Her research showed that there was high cable TV penetration rate in Taiwan & Korea, but a low level of digital transformation. Thailand has only 3 percent penetration of cable TV, but all are digital subscribers. The empirical results showed that when the penetration rate of cable service increases by 1 percent the digitization rate of cable service drops by 0.8 percent. Similarly when the switching costs increase by one US dollar, the digitization rate reduces by 0.2 percent

The objective of Sheik's paper was to discuss effect of technological innovations and policies for the diffusion of 3G mobile phones in Japan. The analysis looked at the specific technologies and innovations that influence Japanese 3G subscribers, the policies that affected 3G, the possibility of measuring Next Generation Mobile Network (NGMN) for the future of mobile phones business of Japan and whether there was any empirical rather than theoretical analysis can solve the recent debate exist inside the Japanese market. The conclusions included that policy variables are less important for 3G mobile phones, so operators should emphasize on technological innovations for 4G mobile phones, new market model for Next Generation Network (NGN) for mobile phones should develop to shift toward 4G development and new market entry (i.e., MVNO) can play to remove the so called obstacles still exist inside the Japanese mobile phone market

#### Session 5 – Reaching the BOP

The session was Chaired by Prof. Ashok Jhunjhunwala (India) and the discussant was Dr. Randy Spence (Canada),. Three papers were presented; Mobile telephony expenditure patterns in the BOP of South-Asian developing countries by Aileen Agüero (Sri Lanka/Peru), The Future of the Public Phone: Findings from a six-country Asian study on telecom use at the BOP by Nirmali Sivapragasam (Sri Lanka) and A study of Virtual Learning Environment with reference to the perceived preparedness of college students in Tamilnadu India by C Jebakumar (India)

Nirmali's paper had a look at the demand for public phones among those at the Bottom of the Pyramid in six countries; Thailand, Philippines, India, Bangladesh, Pakistan and Sri Lanka. The results showed that demand for public phones had decreased dramatically in the South Asian countries while the demand in the South East Asian countries more or less the same in comparison to 2006. The main reason for the decline has been identified as substitution of public phone use with mobile ownership. Among the policy implications she identified were the need for empirical evidence to justify the continued promotion and expansion of public phones by government.

Jebakumar's paper looked at the virtual learning environment (VLE) with reference to college students in Tamilnadu. The findings of the study was expected to help local educational authority, Policy makers of educational institutions in understanding the influence of VLE. Among the implications of the findings were that a majority of students used Internet for learning purpose and have a significant positive relationship with the usage of Internet and virtual learning Environment. Jebakumar also identified, self reporting and common method bias as limitations of the study.

Aileen's paper looked at the expenditure patterns of the Bottom of the pyramid on mobile services in selected countires in emerging Asia. Her findings concluded that the mobile services are a necessity in the six countries that the analysis was done for and that poorer the people, larger the share of mobile expenditure relative to personal income. Her findings also showed that taxes on mobile services have a much larger impact on the poor.

#### Session 6 - Senior Scholars' Panel

The Senior Scholar Panel is a regular feature at CPRsouth. Two presentations were made this year. *Budget Telecom Network Model to drive broadband in South Asia* by Prof. Rohan Samarajiva (Sri Lanka) and *when can ex-ante access regulation be withdrawn* by Prof. Patrick Xavier (Australia).

#### Conference Dinner

The conference dinner speaker was Dr. Alison Gillwald.

#### Day 2

#### Session 7 – Governance of ICTs and ICTs for Governance

The session was chaired by Dr. Stephen McGurk (India) and Dr. Aarti Kawlra (India). The three papers presented were; "Inclusive Development through e-Governance: Political Economy of e-Government Projects in Andhra Pradesh, Tamil Nadu, and Kerala in India" by Dr. Rajendra Kumar (India), Public Attitude toward Mobile Base Station Siting: More than NIMBY, by Chun-Hsiung Liao (Taiwan, ROC) and Factors Affecting e-Government Assimilation in Developing Countries by Boni Pudjianto (Indonesia).

Dr. Kumar's paper looked at the research questions; can e-Gov projects aim at inclusive development focusing on the traditionally marginalized communities and social groups and what are the institutional and political economy factors that might be associated with the nature, scope, and success of such projects in India. The analysis looked at 5 projects; eSeva, Computer-aided Administration of Registration Department (CARD) in Andra Pradesh, Sustainable Access in Rural India (SARI) in Tamil Nadu, Akshaya and Information Kerala Mission (IKM) in Kerala. The findings showed that ensuring social and political/institutional sustainability were crucial in making the e-Gov projects more inclusive and inclusive development through e-gov projects can expand the access of marginalized communities to such services and improve their welfare.

The research objectives of Dr. Liao's paper included the incorporation of NIMBY (Not in my backyard) reaction in the research model and analyze the influential factors of attitude toward mobile base station siting in Taiwan and thereby provide mobile operators a better understanding of public attitude toward mobile base station siting. Among the conclusions of the study, the following implications for operators were identified; Mobile operators and the authority should make the siting of mobile base stations publicized and operators' legality protection should be enacted, the public's right to know cannot be ignored and the public should be informed and educated by the accurate information such as the design of cellular system and base station, scientific health report, EMF measurement and safety regulation.

Boni's paper looked at the research questions; why does e-Government assimilation differ from one organization to another, what factors contribute to e-Government assimilation within the

Organization and how would these effects vary across different countries. The results showed that five factors that have positive influence on assimilation; ICT expertise, Top Management Support, Organization Compatibility, Regulatory and Competition.

#### Session 8 - Panel Discussion: Perspectives from consumers of policy research

An objective of CPRsouth is to build policy intellectuals. As such, the conference brings in individuals who have had experience in engaging in the policy process for a panel session. This year the panel consisted of Dr. RMK Ratnayake, the former sectratary to the Ministry of Trade, Sri Lanka, Aslam Hayat, regulatory consultant, Grameen Phone, Bangladesh and Sanjana Hattotuwa, Centre Policy Alternatives (CPA), Sri Lanka.

The panel was moderated by Sriganesh Lokanathan (Sri Lanka). The discussion aimed to elicit the perspectives of government, private sector and civil society as consumers of policy research. The panelists were asked how they approached and used research in their respective fields as well as the problems you see in the research that you look at or utilize in their work. The audience was given an opportunity to ask questions from the panelists.

The panelists spoke of the need for information for policy development. They also stressed the need for research to be understood and digested easily. Therefore ensuring that research is disseminated properly was particularly highlighted.

#### Session 9 – ICTs and Participation

The session was chaired by Prof Millie Rivera (Singapore) and the discussant was Dr. Pirongrong Ramasoota (Thailand). A total of three papers were presented in the session. "Cybercampaignin for 2010: The Use and Effectiveness of Websites and Social Networking Sites as Online Campaign Tools for the 2010 Presidential Election in the Philippines" by Grace Mirandilla (Philippines), "Internet Politics & State Media Control: Candidate Weblogs in Malaysia" by Rachel Gong (USA) and "The cultural public sphere in cyberspace: A case study on a Chinese online forum" By Wang Rong (Singapore)

Grace compared how Filipino politicians use cybercampaign platforms from the traditional mainstream media (TMM). In turn she looked at how site visitors perceive the use and benefits of cybercampaign platforms and analyzed the policy and regulatory implications of cybercampaign platforms in the Philippines. Her findings showed that One-way information features dominate website content, delivered like in TMM, while there was also untapped potential of internet for mobilization and greater participation of electorates. The findings also showed that People with the resources (upper class, employed) make up cybercampaign tool users and despite biased sample, Internet not top choice for main source of election/candidate information.

Rachel's paper looked at the research questions; How and in what context does blogs matter in electoral politics. Her findings showed that bloggers are 5 times as likely to win an election as non-bloggers, all else being equal. Among her policy implications were to push for greater Internet accessibility and open discussion and to engage, not eliminate, opposition bloggers. She

also states that it relieves pressure on mainstream media. However she noted that there were limitations in her study and more research in this area was necessary.

Rong's presentation focussed on the cultural public sphere in cyberspace by taking a look at a Chinese online forum. Her research questions examined as to whether or not the participants in the forum are just passive consumers of cultural product and what were their main views about the new issued policy. The paper concluded that a limited public sphere was found and the participants are not just passive consumer of cultural product. The participants were speaking to the government power, but in a one-way communication paradigm.

#### Session 10 – Action on Access

The session was chaired by Prof. Alison Gillwald (South Africa). The session discussant was Helani Galpaya (Sri Lanka). A total of three papers were presented; *Mobile Banking: Overview of Regulatory frameworks in emerging markets* by Rasheda Sultana (Bangladesh), *Implementation and Outcomes: Evidence from Information Kiosks in Rural India* by Sangamitra Ramachander (India) and "Using ICT research to assist policy making and regulation: the case of Namibia" by Dr. Christoph Stork.

Rasheda began her presentation by looking at the potential for Mobile banking and the varying models that are at present in operation in various countries such as m-pesa in Kenya and G-Cash in Philippines. Next her focus was on the M-banking regulations that are drafted or enacted in emerging markets like South Asia and in countries where M-banking has already been a success. The main conclusions from her study were that Regulatory approach with flexibility helps and that regulators may want to start with existing / modified version of law.

Sangamitra began by talking about the traditional linkages between research, policy and practice. She did so with the example of the implementation of a large scale program to deploy information kiosks in rural India. She then went on to speak about the knowledge gap that exists between researchers and implementers, which could be bridged by closer engagement between researchers and implementers or practitioners. Her findings show that need to set up relevant systems of internal data collection. On the part of the information kiosks of rural India, in order to run 'successful' rural kiosks, power supply, telecommunications and local support services jointly required

Dr. Stork's paper looked at the use of ICT research to assist in making policies and regulations. His focus was on Namibia. His paper identified three barriers to effective policy making; inefficient operators, information asymmetry between regulator and operators; and regulator failing to balance the interests of consumers, competing enterprises and investors. He spoke of the need for a multi-level communication strategy in order to get the research into the policy process. In conclusion he identified main aspects to ensure effective communication of research; relevance (up-to-date data), impartiality, persistence and patience.

The panel discussion covered some of the key comments made by reviewers to the authors. Suggestions were made to extend the scope of some research papers.

The Chairs, Prof. Ashok Jhunjhunwala and Prof Milagros Rivera then opened the floor for discussion. In response, suggestions were made about inclusion of sessions such as inclusions of sessions such as "ICTs and gender" in the future programmes. Further the participants spoke about the relevance of the conference and the tutorial sessions to their work.

All papers, presentations and policy briefs prepared for the conference are available at <a href="http://www.cprsouth.org/past-conferences-2/cprsouth4/papers-presented/">http://www.cprsouth.org/past-conferences-2/cprsouth4/papers-presented/</a>

#### **Best paper Competition**

The competition was a new feature added the conference. A total of seven sessions were featured at CPRsouth3. The complete papers for each session were reviewed and ranked by the designated moderator and discussant. The highest ranking paper of each session (a total of seven) was shortlisted for the competition.

The papers were judged across a number of categories; the criteria and their respective weighting are as follows:

- Judges' content score 40%
- Judges' presentation score 25%
- Audience content score 25%
- Audience presentation score 10%

Prof. Patrick Xavier and Prof. Susan Kline were the judges for the competition. The judges' content score was based on the quality of the complete paper and policy brief. Audience content and presentation scores were based on the evaluation forms collected at the end of the sessions.

Dr. Christoph Stork won the Best Paper competition and Nirmali Sivapragasam was placed Runner Up.

#### **Tutorials**

The method of selection of young scholars remained unchanged from previous years. Potential applicants were asked to send in a one-page curriculum vitae and a one-page write-up outlining why they wished to be an Asia-Pacific-based expert, capable of contributing to ICT policy and regulatory reform in the region. A total of 28 Young Scholars participated in the tutorials. 13 representing 12 countries were selected from 34 international applicants<sup>2</sup>. The remaining 15 were selected by the local hosts, LIRNEasia.

Tutorials were conducted in a classroom setting with several interactive sessions and group work. The lecture material was in keeping with the CPRsouth objective of building policy intellectuals. The final session gave Young Scholars an opportunity to discuss their research projects and problems with a senior academic.

<sup>&</sup>lt;sup>2</sup> Applicants who were not from India or Sri Lanka.

All tutorial presentations are available at <a href="http://www.cprsouth.org/past-conferences-2/cprsouth4/tutorial-presentations/">http://www.cprsouth.org/past-conferences-2/cprsouth4/tutorial-presentations/</a>

54% of the international Young Scholars and 40% of Local (Sri Lankan and Indian) Young Scholars were female.

#### Third CPRsouth Board Meeting

The third Meeting of the CPRsouth Board took place on 8 December 2009.

Ms. Koesmarihati Sugondo was selected to replace Prof. Ledivina Carino who passed away in June 2009. Ms. Sugondo will complete the remainder of Prof. Carino's term which is due to complete in 2010. The board was then given an assessment of CPRsouth1, 2 and 3 by Nilusha Kapugama. The board was also informed that a formal evaluation of CPRsouth would be underway shortly.

Prof. Samarajiva presented the new CPRsouth "global" funding proposal which was to be sent to IDRC. The proposal included the African and Latin American chapters or counterparts of CPRsouth as well. Prof Alison Gillwald spoke about the preparations for the launch of the CPRafrica chapter.

Future funding for CPRsouth, from alternative finding source than IDRC was also discussed. It was decided that future participants who were from countries with higher GDP per capita than Malaysia will receive only 50% of travel funding.



## CPRsouth4: Speaking Truth to Power 5-8, December 2009, Negombo, Sri Lanka

## Conference

Monday, 7 December 2009		
0800-0830	Registration	
0830-0930	1.0 Opening Comments	Chair: Ashok Jhunjhunwala, CPRsouth Rohan Samarajiva, LIRNEasia Stephen McGurk, IDRC Keynote: Lalithasiri Gunaruwan, Chairman, Sri Lanka Railways and lecture at University of Colombo.
0930-1000	Break	
1000-1110	2.0 Reform and regulation	Chair: Chunhui Yuan (China) Discussant: William H. Melody (Denmark/Canada)  • Interconnection Rate Benchmarking, Christoph Stork (South Africa/Germany)  • Building Better Governance: The Case of Sri Lanka Telecommunications Industry Reforms, Asoka Balasooriya (Australia/Sri Lanka)
1110-1220	3.0 ICT Policy: The Big Picture	<ul> <li>Chair: Rohan Samarajiva (Sri Lanka)         Discussant: Koesmarihati Soegondo (Indonesia)     </li> <li>Telecommunication Adoption and Economic Growth in Developing Countries: Do Levels of Development Matter?         Chandana Chakraborty (USA/India) &amp; Banani Nandi     </li> <li>Multi-Stakeholder Principle in Asia Y.J. Park (Netherlands/South Korea)</li> <li>Narratives on Digital Bangladesh: Shared Meanings, Shared Concerns</li> <li>Jude Genilo (Bangladesh/Philippines), Shamsul Islam &amp; Marium Akther</li> </ul>
1220-1330	Lunch	
1330-1440	4.0 Industry Dynamics	Chair: Myeong Cheol Park (South Korea) Discussant: Anders Henten (Denmark)

		<ul> <li>Future Telecom Markets and Strategy to cope with the Change         Kashif Janjua (Pakistan) &amp; Shazada Alamgir Khan     </li> <li>Next TV or Beyond TV: the Study of Access Barriers to Triple Play         Yuntsai Chou (Taiwan)     </li> <li>Technology and Innovation in the Diffusion Process of 3G Mobile Phones in Japan         Sheikh Taher Abu (Japan/Bangladesh)     </li> </ul>
1440-1510	Break	
1510-1620 1620-1730	5.0 Reaching the BOP  6.0 Senior Scholars Panel	<ul> <li>Chair: Ashok Jhunjhunwala (India)         Discussant: Randy Spence (Canada)         <ul> <li>Mobile telephony expenditure patterns in the BOP of South-Asian developing countries</li> <li>Aileen Agüero (Sri Lanka/Peru)</li> </ul> </li> <li>The Future of the Public Phone: Findings from a six-country Asian study on telecom use at the BOP         <ul> <li>Nirmali Sivapragasam (Sri Lanka)</li> </ul> </li> <li>A study of Virtual Learning Environment with reference to the perceived preparedness of college students in Tamilnadu India         <ul> <li>C Jebakumar (India) &amp; .P.Govindaraju</li> </ul> </li> <li>Chair: Millie Rivera (Singapore/USA)         <ul> <li>Rohan Samarajiva (Sri Lanka)</li> <li>Patrick Xavier (Australia)</li> </ul> </li> </ul>
1900-2130	Conference Dinner Speaker: Alison Gillwald, Resea	arch ICT Africa
Tuesday, 8 D	December 2009	
0830-0940	7.0 Governance of ICTs and ICTs for Governance	Chair: Aarti Kawlra (India) Discussant: Stephen McGurk (India/Canada)  • Inclusive Development through e-Government Projects: Political Economy of e-Government Projects in AP, TN, and Kerala in India Rajendra Kumar (India)  • Understanding Factors Affecting e-Government Assimilation in Indonesia: An Empirical Analysis

		Bonifasius Wahyu Pudjianto (South Korea/Indonesia) & Hangjung Zo  • Public Attitude toward Mobile Base Station Siting: More than NIMBY Chun-Hsiung Liao (Taiwan)
0940-1010	Break	
1010-1120	8.0 ICTs for Participation	<ul> <li>Chair: Milagros Rivera (Singapore/USA)</li> <li>Discussant: Pirongrong Ramasoota (Thailand)</li> <li>The Emerging Role of the Internet as an Alternative Election Campaign Platform in the Philippines</li> <li>Mary Grace Mirandilla (Philippines)</li> <li>Internet Politics and State Media Control: Candidate Blogging in Malaysia</li> <li>Rachel Gong (USA/Malaysia)</li> <li>A research on deliberation in cyberspace: Dominance, verbal conflict and interaction process of China's online forum</li> <li>Rong Wang (Singapore/China)</li> </ul>
1120-1235	9.0 Interview	Moderator: Sriganesh Lokanathan (Sri Lanka) R.M.K. Ratnayake, PhD (Sri Lanka) M. Aslam Hayat (Bangladesh/Pakistan) Sanjana Hattotuwa (Sri Lanka)
1235-1350	Lunch	
1350-1500	10.0 Action on Access	<ul> <li>Chair: Alison Gillwald (South Africa)</li> <li>Discussant: Helani Galpaya (Sri Lanka)</li> <li>Mobile Banking: Regulatory framework in emerging markets</li> <li>Rasheda Sultana (Bangladesh)</li> <li>The Determinants of Use of Information Kiosks in India: An Implementation Perspective</li> <li>Sangamitra Ramachander (United Kingdom/India)</li> <li>Using ICT research to assist policy making and regulation: the case of Namibia</li> <li>Christoph Stork (South Africa/Germany)</li> </ul>
1500-1530	Break	
1530-1645	11.0 CPRsouth: Way forward	Ashok Jhunjhunwala, Chair Milagros Rivera, Alternate Chair
	Dinner on your own	

Wednesday, 9	December 2009
730-1400	Visit to Pinnawala Elephant Orphanage

### **Tutorials**

Tutoriais		
Day 1 (5 Dec)		
0830-1000	Foundational characteristics of information economies	Bill Melody, PhD
1000-1030	Break	
1030-1130	Communication for policy influence	Rohan Samarajiva, PhD
1130-1300	Group work on communication strategy	Helani Galpaya & Nilusha Kapugama
1300-1400	Lunch	
1400-1530	Analyzing and realigning incentives	Sriganesh Lokanathan
1530-1600	Break	
1600-1700	How to do a policy brief	Sujata Gamage, PhD
Day 2 (6 Dec)		
0830-1000	Demand-side analysis	Ayesha Zainudeen et al
1000-1030	Break	
1030-1200	Demand-side analysis	Ayesha Zainudeen et al
1200-1300	Working with supply-side data in telecom	Helani Galpaya
1300-1400	Lunch	
1400-1530	The most important thing I wish I learned in grad school, but did not	Millie Rivera, PhD
1530-1600	Break	
1600-1730	Discussion of research proposals	Rohan Samarajiva, PhD Millie Rivera, PhD Patrick Xavier, PhD Anders Henten, PhD Randy Spence, PhD William Melody, PhD
1900-2000	Applying knowledge to a policy problem: Improving farmer livelihoods using information and knowledge	Harsha de Silva, PhD
2000-	Dinner	

Tuesday, 8 De	cember 2009
1715-1915	Fourth CPRsouth Board Meeting
1930	Board Dinner



## **Transformation Strategies for Telecom Operators**

## 5-9 December 2008, Beijing, China

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# **Transformation Strategies for Telecom Operators**

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## **SPEAKING TRUTH TO POWER**

## 5-8 December 2009, Negombo, Sri Lanka

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## **SPEAKING TRUTH TO POWER**

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# Communication Policy Research South (CPRsouth) Evaluation Report

## Nilusha Kapugama

**Draft Evaluation Report** 

IDRC Project Number: 104918-001

IDRC Project Title: Advancing evidence-based policymaking and regulation in the emerging Asia-Pacific to ensure greater participation in ICTs (Phase II)

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#### Introduction

Communications Policy Research South (CPRsouth) is a capacity building effort by the regional Information and Communication Technology (ICT) policy and regulation think tank LIRNEasia. LIRNEasia was inaugurated in 2005 and since then has conducted policy relevant research in the space of ICTs and related infrastructure, in 13 countries in emerging Asia. The primary objective is to improve the lives of people in emerging Asia, particularly the Bottom of the Pyramid (BOP) by catalysing the reform of laws policies and regulation. LIRNEasia engages in capacity building in the form of training and advocacy in order to build in-situ capacity.

CPR south was first conceptualised under the LIRNE asia's 2006-2007 research proposal which was submitted to International Development Research Centre of Canada (IDRC) and approved. The main objective of CPR south is to create, sustain and facilitate the further advancement of policy intellectuals in the South with a particular emphasis on Asia Pacific. It also focuses on the aspect of field building through the promotion of interest and research in ICT policy and regulation in the same region.

As part of the conceptualisation process, LIRNE asia conducted Knowledge mapping exercises and studies as baseline studies for CPR south (Gamage & Samarajiva, 2006). The studies looked at the knowledge capacity in ICTs in East, South East and South Asia. The findings further emphasised the need for capacity building in the region. CPR south was initially modelled on the Telecommunication Policy Research Conference (TPRC), the premier telecom conference in the US and European Communication Policy Research (EuroCPR), TPRC's European counterpart. However, since the inaugural conference, changes have taken place to suit the Asian (or Southern) context.

The main activity of CPR south is an annual conference and tutorials. The conference and tutorials are held in a different city in the Asia Pacific region each year. The conference accommodates 21 paper presenters and 30 young scholars<sup>1</sup>, selected through a competitive process.

The tutorials, held over two days, focus on topics such as the basics of ICT policy and regulation and information economies, quantitative and qualitative analysis and communication strategies. The sessions are conducted by senior scholars and policy intellectuals in the field of ICT. The CPR south conference is held over two and a half days. Selected papers are presented in seven plenary sessions. The sessions are moderated by a chair and Discussant. The chair and discussant of the respective sessions mentor the presenters over a period of 6 weeks prior to the conference in order to improve the quality of papers. The young scholars are given the opportunity to sit through the conference. In addition the paper session, senior scholars and policy intellectuals are brought in as guest speakers and panellists. The conference gives the paper presenters and young scholars to network with the seniors in the field.

CPR south is run by a 13 member Board who have affiliations to universities, research organisations and funding agencies. LIRNE asia acts as its administrative partner. Currently it's

<sup>&</sup>lt;sup>1</sup> 15 from the host country and 15 from the rest of Asia Pacific region.

in its fifth year and is currently funded by IDRC and the Department for International Development (DFID) of United Kingdom.

The progress of CPR south has been monitored through the outputs of the paper presenters and young scholar attendees. However, the Board of Directors decided that there is a need for a formal evaluation.

The evaluation is being conducted by the administrative partner as a part of IDRC's evaluation capacity building initiative DECI. The evaluation methodology, Utilisation Focused Evaluation (UFE) will be used. In line with the UFE methodology, the evaluation is being conducted with the consultation of the primary users. Their input was a key factor in determining the primary uses of the evaluation.

The report will begin by examining the conceptual framework of CPR south and its theory of change. This will be followed by a description of the methodology used. Then the data obtained through the survey and non-survey methodologies will be analysed. Finally, the report will attempt to see to what extent CPR south has succeeded (or not) in achieving its objectives and what is likely to be its future course of action.

#### **CPRsouth: The Conceptual framework**

#### A bit of history

As a prelude to the conceptualisation of CPRsouth, LIRNEasia conducted several baseline studies, in the form of knowledge mapping and networking meetings. According to these studies (Gamage & Samarajiva 2006), infrastructure reforms play a key role in economic development and it identifies three key infrastructures: ICT, energy and transportation. Of the three sectors, the paper goes on to examine the ICT sector in detail. Knowledge capacity, or the "know-how", in economics, law and public administration are deemed essential for the formulation of reform.

The studies showed that while the there were some organisations that worked on reform<sup>2</sup>;

- There was a shortage of ICT policy and regulation researchers connected to Asia
- The quality of their output was not of a very high standard
- The researchers lacked adequate SSCI (Social Science Citation Index) or web presence
- They are not adequately connected to each other either through co-authorship or citations; most of the relationships being those outside the region.

CPR south was conceptualised to counteract some of these issues identified.

<sup>&</sup>lt;sup>2</sup> Information obtained from LIRNE asia 2006-2008 project proposal

### Theory of Change

The objectives of CPR south have been stated clearly in its charter:

- To facilitate the creation, sustenance and continuous advancement of policy intellectuals capable of informed and effective intervention in ICT policy and regulation processes in specific country and regional contexts in the south broadly constituted to include the Asia-Pacific (AP), Africa (AF), Latin America and the Caribbean (LAC), the Middle East and North Africa (MENA) and Central Asian regions (CIS).
- To develop capacity, stimulate interest, and promote research and systematic study in information and communication technology (ICT) policy and regulatory issues in the South

CPR south aims to achieve its objectives by building the capability or capacity of the young and mid level scholars, who aspire to be policy intellectuals, by training them in the "know-how" required to propose and implement necessary reform and policies and regulations in their respective countries.

#### Theory of Capacity Building

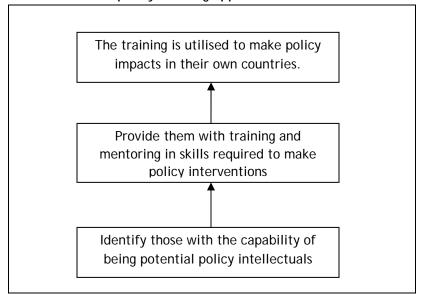
Capacity Building has been defined as "some kind of external intervention or support with the intention of facilitating or catalysing change" or "purposeful, external intervention to strengthen capacity over time" (Praxis, 2010, pg. 3). Capacity Building can take place at a number of levels: Individual; Organisational; sector, thematic, geographic or issue-based Networks; and Societal (Neilson, 2005) and (Praxis, 2010). Neilson identifies four main ways in which capacity building can be done, Education and Training, Mentoring/Coaching, Networks/Networking and Face to face Interactions.

The available literature largely addresses organisational or institutional capacity building. CPR south operates on both an individual and network level capacity building. Therefore where possible the report will refer to the available literature and the theory of capacity building, however, the evaluators believe CPR south has its own conceptual framework.

#### CPRsouth theory of Capacity Building

CPR south attempts to build the technical capacity of young and mid level scholars in the field of ICT as a means to an end as opposed to an end itself. Its main activity, the annual conference and tutorials assists in capacity development of scholars and also facilitates building a network of ICT policy and research professionals. Building a network of researchers influencing ICT policy in their respective countries is the ultimate goal, and CPR south capacity development could be seen as a bottom up approach.

Figure 1: CPR south Capacity Building approach



Up to 21 paper presenters are selected through a competitive process. The selected paper presenters are mentored on both content and presentation over a period of about 2 months.

The papers are presented at seven sessions. The mentors are the chairs and the discussants of the respective sessions. The conference is held over 2 to  $2\frac{1}{2}$  days. The paper givers are expected to submit a policy brief in addition to the academic paper. Policy briefs and presentations are two of the key methods in which policy relevant research is communicated to policy makers and regulators. As such the paper givers are also expected to record a video of their presentations and post it on youtube. An expert in communication strategy is selected to give comments and suggestions. The presentations are then revised accordingly. A more detailed description of the review process is given in Annex 3.

In addition to the competitive paper sessions, the conference also has additional sessions intended to give insight into the "policy process" such as the keynote speeches and panel discussions involving senior scholars, policy intellectuals and practitioners.

Prior to the conference, tutorials are conducted for approximately 30 selected young scholars (15 from the Asia Pacific, 15 from the host country/region). The tutorials focus on areas such as effective communication of research, working with demand and supply side data and the basics of information economics. Prior to the conference, the Young scholars are expected to submit a research proposal. The young scholars present their research proposal to a senior scholar and then discuss the proposal in a group. The young scholars stay on for the main conference.

#### **Evaluation Methodology**

A formal evaluation has not been conducted on CPRsouth. The administrative partner was given the opportunity to be a part of an IDRC initiative to build capacity in evaluation, DECI. A situational analysis conducted on the programme revealed that the programme will benefit from an evaluation. The evaluation was conducted by a staff member of LIRNE asia, a former project manager of CPRsouth, under the mentorship of an experienced evaluator, selected by IDRC.

The evaluation was conducted using the Utilisation Focussed Evaluation (UFE) methodology. UFE is a new approach that is specifically geared to designing evaluations that address specific organizational needs and related questions. CPR south was identified by LIRNE asia to be the focus of the UFE exercise. It has the dual purposes of:

- i) address specific issues of current relevance to CPR south, that would enable its further development
- ii) build capacity in LIRNE asia for conducting use-focussed evaluations in future

The UFE methodology has 10 steps that are required to adhered to when conducting the evaluation.

- Program/Organizational Readiness Assessment
- Evaluator Readiness and Capability Assessment
- Identification of Primary Intended Users
- Situational Analysis
- Identification of Primary Intended Uses
- Focusing the Evaluation
- Evaluation Design
- Simulation of Use
- Data Collection
- Data Analysis
- Facilitation of Use
- Metaevaluation

The programme and the evaluator readiness assessments were conducted and was deemed ready for an evaluation. In keeping with the UFE methodology the primary users and the uses of the evaluation were identified.

#### The identified Primary Users:

Prof. Rohan Samarajiva	Conceptualised CPR south, Board member of CPR south and the CEO of LIRNE asia, administrative partner for CPR south
CPR south Board members	Currently consists of 13 members who make all decisions
Project managers	Nilusha Kapugama, Ranmalee Gamage, Prashanthi Weragoda

The Primary Uses of the evaluation are:

• To document the successes/value creation for key CPR south stakeholders. The narrative will then be used for fund-raising to ensure sustainability of the programme.

- To determine if the processes utilised resulting in reaching, attracting and supporting the young scholars and paper presenters.
- To create a Methodology that can be used as a guideline for evaluating similar Capacity Building Initiatives. Capacity Building initiatives are difficult to evaluate.

The evaluators had repeated engagements with the primary users in order to determine the primary uses of the evaluation. The engagements were both face to face<sup>3</sup> and virtual.

For CPR south, the expected outcomes are the impacts of the policy interventions made by the participants. However, these outcomes are difficult to monitor as impacts of especially policy changes often cannot be attributed to a single action or person. As a solution to this situation, CPR south will be looking at the outputs of the participants such as policy interventions and take them as its outcomes.

#### Key Evaluation Questions (KEQ)

Key Evaluation Questions (KEQ) were developed using the CPR south objectives, its intended outputs and outcomes, and refined with input from the primary users in order to specifically address issues related to the Primary Uses that were identified.

## Outputs for CPR south;

- CPRsouth attracts the attention of ICT policy and regulation scholars throughout the South:
- A keen interest shown by young scholars to attend tutorials shown by increasing demand;

#### Outcomes for CPR south

- CPR south community members engage in policy processes;
- Universities and regional entities commit resources to support CPR south:
- The indicators of connectivity within the scholarly network improve significantly and members' institutions support network.

Based on the above desirable outputs and outcomes for *CPRsouth*, The following four KEQ formulated for the evaluation:

- Is the manner in which the CPR south conference process (call for papers, review and mentoring process) is conducted resulting in attracting ICT policy and regulation scholars throughout the Asia region to participate in the conference?
- Are the procedures used by CPRsouth (call for applications, tutorial topics) attracting young scholars?

<sup>&</sup>lt;sup>3</sup> CPR*south* to the Board members at the fourth CPRsouth Board meeting held on 8 December 2009 in Negombo, Sri Lanka <a href="http://www.cprsouth.org/sites/default/files/Board%20Meeting%20Minutes\_0.pdf">http://www.cprsouth.org/sites/default/files/Board%20Meeting%20Minutes\_0.pdf</a>

- To what extent has CPRsouth members influenced or engaged in the policy process since becoming a member of the CPRsouth community and to what extent has CPRsouth influenced and or facilitates the community members' current work
- What activities have the CPRsouth Young scholars been engaged with since attending CPRsouth and to what extent has CPRsouth influenced the Young scholars' current activities

Each KEQ has a set of sub questions. The KEQ and the corresponding sub questions will be addressed in following section.

A mixed methods approach was adopted for the evaluation. Drawing from the Outcome Mapping approach of the CPR south project conceptualization, a combination of implementation and results/outcomes aspects were identified for analysis. A combination of survey and non survey methodology was developed that involved stakeholder analysis, content analysis and quantitative data records from CPR south. This was also supplemented with Social Network analysis.

#### Survey methodology

New surveys were sent to all CPRsouth stakeholders:

- All CPR south applicants
- Selected Paper presenters
- Selected Young Scholars
- Members of the Board and mentors
- Supervisors of selected Young Scholars

The questionnaires were drawn up and a simulation was conducted to verify the validity or the usability of the data. The questionnaires were changed accordingly and the surveys were conducted using an online application. The questionnaires were designed to take a minimum of 3 minutes and a maximum of 10 minutes to ensure a highest possible response rate. The questionnaires have been attached as Annex 1.

Data from CPRsouth records and surveys:

Outcome surveys:

- CPR south outcomes survey 2007
- CPR south outcomes survey 2008
- CPR south outcomes survey 2009

The outcome surveys examine the academic and policy work done by the CPR south presenters and young scholars.

- CPRsouth1 Conference and tutorial evaluations
- CPR south 2 Conference and tutorial evaluations
- CPR south 3 Conference and tutorial evaluations

CPRsouth4 Conference and tutorial evaluations

The conference and tutorials rate the speakers of the event and their content. The conference evaluations are also used to get the audience feedback for the conference best paper competition.

The results from these surveys have previously been used to make changes to the way CPRsouth conferences are run and also to assess whether CPRsouth objectives are being met.

#### Non Survey Methodology

In addition to the above, a host of non-survey methods were also utilised.

• CPR south database maintained by the administrative partner

The database contained information about CPR south applicants such as age, position, gender, organisation, highest qualifications, countries of residence and origin.

- CPR south group on Facebook and mailing lists
- Google analytics set up on the CPR south website
- Feedback given by the past participants through e-mails

The data and information obtained through the survey and non-survey methods will be examined in the next section. The analysis will be done based on the KEQ formulated.

#### **Findings**

KEQ one and two focus on assessing the attractiveness of CPR south to both young and mid level ICT policy and regulation scholars and policy intellectuals in the Asia Pacific Region. In doing so, the processes put in place by CPR south to attract applicants have to assessed. The previous applicant numbers speak of the success of the conference so far. However, CPR south participants are fully funded until CPR south 4 and therefore applicant numbers alone cannot be relied upon to assess its attractiveness. Funding conditions, however, for CPR south 5 have been changed 4 so the applicant numbers for CPR south 5 would be more informative. Furthermore, the primary users are more interested in finding out the possible sustainability of the initiative. The quality of a product is often considered when gauging its sustainability. As such, the evaluation will be looking the quality of the conference and tutorials and the processes used by CPR south to attain quality.

<sup>&</sup>lt;sup>4</sup> Participants of citizens of countries with higher or equal GDP per capita to Malaysia will only be reimbursed 50% of their travel costs. All participants have to bear the cost of processing visas and transport to and from the airport.

KEQ three and four attempt to assess whether or not attending CPR south has been beneficial to the participants and if CPR south has been able to achieve its objective of building policy intellectuals and if so to what extent. This too will provide an important case for (or against) the sustainability of the programme.

#### CPRsouth applicants

### Participant Profile

The total number of countries represented at CPRsouth is 38. The largest number of participants has been from India, Philippines, China and Sri Lanka. This is no surprise as 15 positions reserved for young scholars from the hosting country. A majority of the participants are from developing countries. The tables below give the number of countries represented at each CPRsouth conference. The total number of countries represented at CPRsouth for the last 4 years is 36. The overall female representation is 46%.

Table 1: Country representation at CPR south

	CPRsouth1	CPRsouth2	CPRsouth3	CPRsouth4
No of countries represented	25	16	24	24

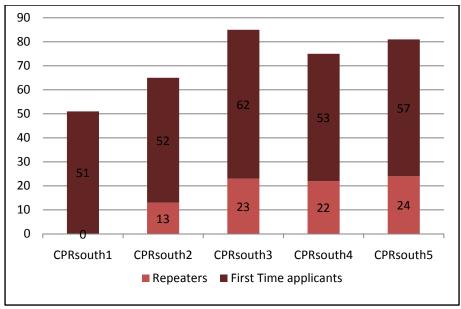
#### **Abstracts**

The number of applicants sending abstracts for the CPRsouth conference has been growing steadily up until CPRsouth3 in Beijing. CPRsouth4 saw a drop in the number of applicants.<sup>5</sup>. The number of applicants for CPRsouth5 is higher than that of CPRsouth4 in spite of the changes in the funding conditions. However, since CPRsouth3, the changes in applicant numbers have been marginal. Figure 1 shows that that the number of repeat applicants is showing the same trend as the total number of applicants.<sup>6</sup> However, over 70% of those who submit abstracts have never submitted a paper to CPRsouth therefore there is still an expansion of the network.

Figure 2: Breakdown of Repeaters vs. First time applicants

<sup>&</sup>lt;sup>5</sup> However this may also be attributed to the political situation that prevailed in Sri Lanka at the time of the call for papers

<sup>&</sup>lt;sup>6</sup> This does not include those who have applied or selected as Young scholars the previous year, in order to prevent double counting.



Source: CPR south database

The table below shows that the female representation is high among the paper presenters. The number of selected paper presenters with PhD has been increasing over the last few years.

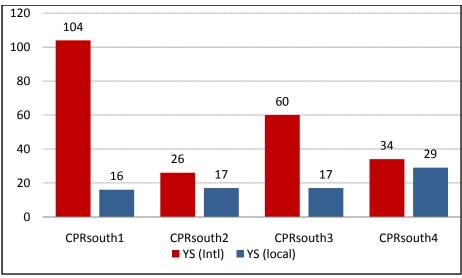
Table 2: Of selected Paper presenters:

	CPRsouth1	CPRsouth2	CPRsouth3	CPRsouth4
Female representation	42%	50%	58%	52%
PhD holders	21%	15%	42%	48%

## **Young Scholars**

The number of international young scholars applying however is not as satisfactory and it has been noted by the members of the board and the administrative partner. The numbers of applications received for CPR south 1 is the highest.

Figure 3: No. of young scholar applicants



Source: CPR south database

Previous conference participants were surveyed about the possible reasons for their colleagues, students or mentees may have refrained from applying. The "timing of the tutorials" and the "unawareness of the quality and standard of the training (tutorial) programme" were some of the reasons cited with regards to Young scholars applications while the "narrow focus of the subject matter", "the lack of research outputs" and "timing of the conference" were given as reasons for sending an abstract for CPRsouth.

Talking on informal basis to some of the potential young scholar applicants also revealed a general sense of suspicion about the motivation behind the provision of funding for capacity building and a lack of understanding about who is eligible for applying. In comparison to the selected paper presenters, the representation of females among the young scholars is lower.

Table 3: Female representation among selected Young scholars

	CPRsouth1	CPRsouth2	CPRsouth3	CPRsouth4
Female representation	35%	38%	55%	44%

#### Awareness of CPRsouth?

A frequent question when referring to CPR south applications, (or the lack there of) is, "are the potential applicants aware of CPR south", or "are the processes used to inform potential applicants working".

Potential applicants are notified of the conference and tutorials through a call for papers and call for application which is sent out every March through multiple channels. These can be listed as;

- The CPR south mailing list
- CPR south website
- LIRNE asia website
- Selected online newsletters and blogs

In addition, the CPR south board members have access to a large pool of potential applicants through their organisations and affiliations.

Of the above methods, a majority of the applicants had heard of CPR south through the mailing list or a forwarded e-mail, followed by a recommendation by a previous participant at the conference, as show in figure 3. A lesser number of applicants cited bulletin boards, newsletters and blogs as their source of information. The total number of respondents is 96. The respondents were allowed to select multiple answers.

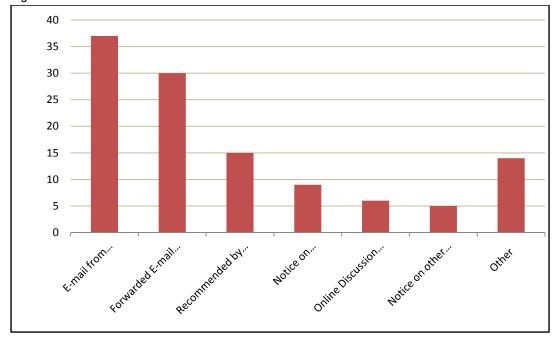


Figure 4: Source of Information about CPR south

Source: CPR south evaluation survey

The CPR south mailing list initially consisted of approximately 2500 scholars (predominantly from universities) in the field of Information and Communication Technology (ICT) research, policy and regulation. The list was populated by data sourced from google and scholar google. The mailing lists of International Telecommunication Society (ITS) and International Communication Association (ICA).

The e-mails that reach the intended recipients are often forwarded to other potential applicants. However, as in the case of mailing lists, the e-mails are spammed by some servers. Furthermore, approximately 20% of the mails sent out get bounced. The bounced mails are either deleted or updated prior to the next year's mailing, however, the following year the pattern can be seen. A possible explanation maybe the list containing a significant number of student who may have left the universities and the time lag involved in the updating of information and the mailing periods. Therefore the awareness of CPRsouth maybe low among the targeted audience. In order to counteract this, the administrative partner has begun to use the websites, bulletin boards and blogs more extensively. In addition, advertising on social networking tools such as Facebook and Twitter are also being used for the first time for CPRsouth5.

Google analytics showed that while the advertisement on facebook brought in a large volume of traffic to the CPR south website, the bounce rate was very high, around 92%. The messages and updates posted by past conference attendees on their profiles, websites, blogs and the CPR south group on facebook proved to be much more fruitful.

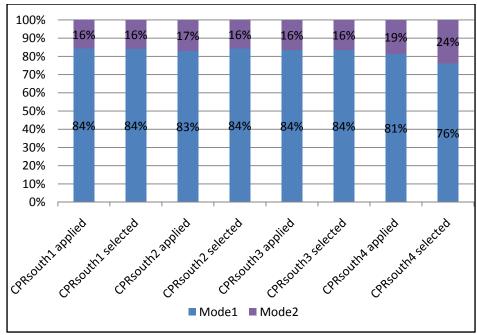
Implications for USE: The applicant numbers for CPRsouth conference is satisfactory but should continue to improve. However the young scholar applicant numbers are a cause for concern. The viability of the mailing list has been questioned by the Board members. However, the data indicates that it is of value. However, a re-structuring of the mailing list is recommended. A possible solution may be to restrict the e-mails to programme administrators as opposed to the entire batch of students. This may reduce the risk of spamming and the need to update the list. The use of Facebook advertisement was not as successful as anticipated as targeting proved to be difficult. The posting of the Call for applications and abstracts on the blogs and websites of previous participants should be further encouraged as it also works as a form of endorsement.

#### Mode 1 Vs. Mode 2 applicants

The objective of CPR south is to build and nurture policy intellectuals that can in turn influence the policy process in their respective countries. As such CPR south would like to see the presence of those who fit into a mode 2 category who are "problem-focused and interdisciplinary" as opposed to mode 1 who's knowledge production is "investigator-initiated and discipline-based" (Gibbons et al, 1994).

The number of mode 2 applicants has never risen above 19%. An initial concern was that the double blind paper selection process maybe too lengthy and unfairly biased toward mode 1 applicants. However, 24% of the selected paper presenters at CPR south4 were mode 2, which was proportionately higher in comparison to the 19% that applied.

Figure 5: Mode 1 vs. Mode 2



Source: CPR south database

The comparatively lower number of mode 2 applicants may be explained by fact that the subject matter isn't of interest to those in private organisations, government and other non-governmental organisations. However, the ICT industry, particularly telecommunication is often subjected to regulation. As such it is necessary for those working in the industry to knowledge of how to engage in the policy process and how to formulate policy. The repeated participation by those from these organisations also depicts the relevance of the subject matter.

However, the individuals also maybe getting more on the job training therefore the training may not be as pertinent as it is to the mode 1 individuals who are predominantly in an academic environment. Furthermore, being a part of the government or a private institution, the individuals may have constraints in setting aside time to prepare a paper, in comparison to those in a mode 1 environment. However, creating more awareness of the may bring about more mode 2 applicants.

Implications for USE: Considering the constraints faced by mode 2 applicants, the level number of application is satisfactory. However, if more applicants need to be attracted then a more direct approach may be needed when publicising CPRsouth among mode 2 individuals. This is easily done through the previous CPRsouth mode 2 participants. The language of the calls for papers and application may also need to be changed to attract the mode 2 population.

#### Repeat applicants

Another indicator CPR south looks at is the number of repeat paper presenters. The number has been increasing and this maybe another indicator of the quality of the conference.

The CPR south best paper competition began at CPR south 3, where the highest scoring papers of the seven sessions are shortlisted and then judged by a panel of judges and the audience. Both repeaters at CPR south 3 were shortlisted for the best paper competition, while four of the seven sessions were topped by repeaters at CPR south 4.

Table 4: Repeat applicants

	CPRsouth1	CPRsouth2	CPRsouth3	CPRsouth4
Applicants accepted	19	20	19	21
Repeat applicants accepted	-	5	2	9
Repeat applicants as % of paper givers	-	25%	10.50%	43%

Source: CPR south database

The situation of repeat applicants can be viewed in two angles. The repeaters often produce better papers, therefore the content quality of each conference is enhanced. However, this would also mean that the network will not expand as rapidly. As a solution to the above issue it has been suggested that applicants of CPR south who were past paper presenters be penalised 5% of their marks as they have already received training.

The outcome of this is yet to be seen.

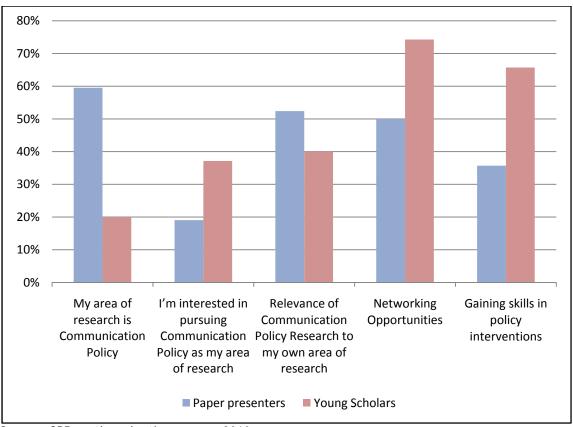
#### What applicants want

In order to attract applicants, it is important to identify what the applicants want or why do they apply for a conference. The survey results show that a majority of the CPR south paper presenter applicants applied because "Communication Policy was their area of research", followed by the "relevance of communication policy to my research". The situation was different as far as the young scholar applicants were concerned. The overwhelming response was the "Opportunity to network with senior scholars in ICT policy research". This was followed by the desire to "gain skills in policy intervention".

The differences in the reasons for applying do not come as a surprise. The paper presenters have already selected their preferred field and are interested in getting their research reviewed and published and also gaining more knowledge about the subject. Therefore the paper presenters will be more interested in the content of the conference. Whereas the young scholars maybe still dabbling with selecting a specific field, therefore more interested in gaining more skills and information through networking and mentoring.

A quality of a conference is often reflected in the quality of the content and the networking opportunities it provided.

Figure 6: Why apply for CPR south?



Source: CPR south evaluation survey, 2010

The survey was conducted among the CPR south applicants only. A total of 96 responses were received. The respondents were allowed to select multiple responses.

#### The content

The content of the CPR south conference is provided by the papers being presented and the panel discussions and keynote speeches involving senior scholars and policy intellectuals.

The papers are selected though a double blind review process. The reviewers include Board members of CPR south who are renowned scholars and policy intellectuals in the field of ICT with expertise in the Asia Pacific region and selected senior scholars and policy intellectuals from other regions. The Board Members and senior scholars mentor the paper presenters on one on one basis for a period of about 6 weeks prior to the conference in improving the quality of the conference papers. In addition the presenters are also coached on their presentation skills and have to prepare a policy brief of their paper with a suitable audience in mind.

The quality of the papers was a concern that was cited at CPR south where the papers were selected only through abstracts. In order to rectify the situation, the current, more stringent selection process was put in place from the second conference in Chennai in 2007. Of the reviewers, those who had reviewed two or more CPR south paper processed were surveyed about the quality of papers presented. All responders agreed that there was a steady improvement in the quality of papers presented at CPR south over the last four years.

However, majority of the reviewers noted that in comparisons to other conferences of similar subject matter there was room for greater improvement in the quality of papers.

The reviewers noted that the CPRsouth model of mentoring and coaching and method of selecting papers is unique and it has led to the improvement of the papers being presented. The paper presenters were asked to rate the quality of papers presented and the mentoring that they received in comparison to another conference they had previously attended. While the paper quality of the other conferences were rated higher than CPRsouth, the mentoring received at CPRsouth was rated higher than other conferences. This mirrors the comments given by the review committee members.

Table 5: Paper presenter ratings<sup>7</sup>

	Quality of	papers	Mentoring		
	CPRsouth	Other	CPRsouth	Other	
Excellent	21%	25%	50%	33%	
Good	43%	58%	36%	25%	
Satisfactory	36%	17%	14%	33%	
Unsatisfactory	0%	0%	0%	8%	
Abysmal	0%	0%	0%	0%	

Source: CPR south evaluation survey

Mentoring provided at CPR south is what sets it apart from other conferences held on the same subject matter.

A part from the paper sessions, the conference has at least two panel discussions in which the panellists are either the Board members or other selected scholars and two keynote speeches. The panel discussions and the keynote speeches regularly get higher ratings from the audience in comparison to the paper sessions in terms of quality of content.

The content of the tutorials is made up of the lectures conducted by the senior scholars on subject related matters such as basics of information economics from a scholarly perspective and communication strategies to achieve policy change and how to write a policy brief from a more policy oriented angle. In addition, the conduct lectures during the tutorials and discuss research proposals submitted by the young scholars.

#### Networking

The ability to network with Senior Scholars is dependent upon those who attend the conference. As mentioned above, CPR south is attended by some of the most senior scholars and policy intellectuals.

Both young scholars and paper presenters were asked to rate the opportunity to network and the feedback is encouraging.

<sup>&</sup>lt;sup>7</sup> Of the 55 paper presenters emailed, 25 responded. Of that, only 15 were able to name a similar conference.

Table 6: Ratings by paper presenters and young scholars<sup>8</sup>

	Networking			
	CPRsouth	Other		
Excellent	33%	10%		
Good	48%	43%		
Satisfactory	15%	43%		
Unsatisfactory	4%	5%		
Abysmal				

Source: CPR south evaluation survey, 2010

Networking takes two forms, one among peers and other with the senior scholars. The one to one mentoring for both paper presenters and young scholars gives an additional opportunity for them to network with the senior scholars.

Implications for USE: As the above shows, the efforts made to mentor the CPRsouth paper presenters and young scholars is what makes CPRsouth unique from other similar conferences. More efforts are currently being made in order to enhance this feature. The services of an expert has been retained in order to give feedback on the policy briefs for the paper presenters, prior to its final submission. Furthermore, the initial work is currently being done to set up an internship programme that will give a select number of the young scholars a chance to work with some of the Board Members and senior scholars of CPRsouth.

It is also recommended that the current conference (event) evaluation form be changed to capture more feedback about the processes used by CPRsouth as response rates will be much higher than surveying participants later on.

#### Outcomes- Have they influenced policy?

The objective of CPRsouth is to create or nurture policy intellectuals who can engage in the policy process. Therefore, the post CPRsouth activities of both paper presenters and young scholars are tracked through an annual survey, scholar.google and the Social Sciences Research Network (SSRN). It is understood that a multitude of factors would have contributed to their work, and CPRsouth may have only played a minimal part in it by way of giving the participants the tools such as communication training, policy brief writing or analytical skills. CPRsouth also attempts to look at the interactions between the participants post conference.

The outcome survey is conducted every October and the paper presenters are asked to give information about the academic or policy related activity they have been engaged in. The table shows the summary of the responses. The responses show that both paper presenters and young scholars have been engaged in policy related activities as well as academia. The number

<sup>8</sup> Of the 55 paper presenters emailed, 25 responded. Of that, only 15 were able to name a similar conference. Of the 85 young scholars e-mailed, 28 responded. Of those responded, only 10 were able to name a similar conference.

of op-ed pieces written by the respondents remain consistently low. It also may be fair to assume that the work would have been done in conjuncture with a team or a colleague or

	Survey 2007 (response rate - 49%)		Survey 2008 (response rate - 41%)		Survey 2009 ((response rate - 38%)	
	Paper Presenter s	Young Scholars	Paper Presenter s	Young Scholars	Paper Presenter s	Young Scholars
# of respondents who wrote Policy Papers / brief			11	7	11	11
# of respondents who made Policy submissions / Presentations	2	1	12	5	9	10

supervisor. Furthermore, looking at the young scholar profile, majority of them, barring a few come from organisations that are established, either as universities, private companies, government or research institutes. Therefore analysis into whether or not the backgrounds of the young scholars played a key role in their future were was inconclusive.

Table 7: CPR south Outcomes Survey Data - 2007-2009

# of respondents who wrote Op-ed pieces in the media	1		2	1	4	1
# of respondents who gave Interviews to the media	1		4	2	1	1
# of respondents who Participation in blogs			6	5	6	3
# of respondents who had Journal Publications	4		9	5	7	6
# of respondents who presented Conference papers	5	4	13	7	13	8
# of respondents who submitted their Theses	2		2	2	3	3
# of respondents who submitted Theses proposals		1	3	6	3	4
# of respondents who received Grants	1		5	4	4	6
# of respondents who submitted Grant Proposals		1	7	4	7	5

Source: CPR south outcomes surveys 2007, 2008, 2009

In addition to the outcomes survey, a scholar.google search conducted in January 2010 to check the internet presence of the paper presenters with regards to their academic work. The policy work is more difficult to track online. The outputs of the presenters also is an indication of the calibre of presenters CPR south has at the conference.

Table 8: Internet Presence of paper presenters

	CPRsouth1	CPRsouth2	CPRsouth3
No. of paper givers with Academic outputs	12	7	8
No of Academic outputs	24	16	16

Source: Google search

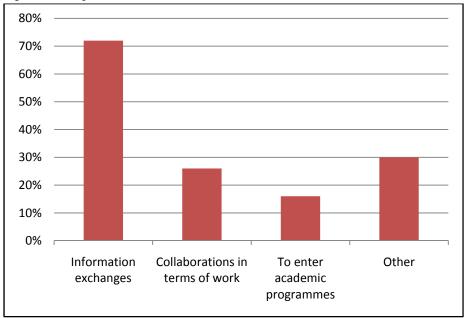
However, it showed that the internet presence of the paper presenters was less than expected. Their CPR south papers could be found online as they were uploaded to SSRN however, other academic outputs which we knew were in existence, could not be found on the internet. Internet presence is important, especially in academia for citations.

It is recommended that the presenters and young scholars are encouraged to post their outputs online. In addition, their CVs be made available on the CPRsouth.

#### Interactions post conference

As mentioned above, the opportunity to network during the conference is important. Most participants use the opportunity for information exchanges, followed by looking for opportunities to collaborate on work. A considerable number also looked for feedback on their PhD thesis.

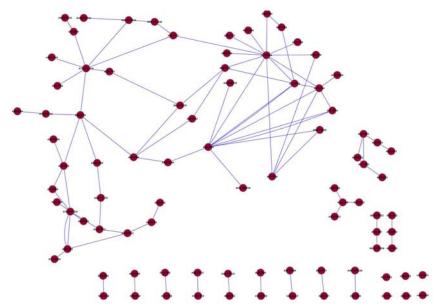
Figure 7: Why Network?



Source: CPR south evaluation survey 2010

However, do these interactions go beyond the exchange of business cards? The responses show that nearly 80% of those who responded to the survey have kept in touch with either a peer or a senior scholar they met at CPRsouth. However, the interactions are frequently between two or three individuals. However, only about 24% has had any collaborative work done with each other. The collaborative work includes co-authoring of papers, internships under senior scholars and projects. Some of these are still in discussion stages. The diagram below depicts the level of connectivity between the participants. The diagram shows most of the participants are in tough with either one or two other participants.

Figure 8: CPR south network



Source: CPR south evaluation survey 2010

However, in spite of the interactions, citations among the participants remain low, at approximately 20%.

The senior scholars too were asked about the networking opportunities at the CPRsouth. The responses were positive with the reviewers regarding the opportunities to be equal to that of other conferences they attend. Among some of the outcomes of the networking opportunities were recruitment of students into academic programmes, employment opportunities and collaborations between organisations for joint programmes. Furthermore, the senior scholars claimed that the participation at the CPRsouth has widened their interests and knowledge, both in terms of subject and regional comparisons.

#### Pay to attend CPRsouth?

CPR south paper presenters and young scholars were inquired as to whether they considered attending CPR south to be an asset to their work/education. In response over 98% of the respondents (both presenters and young scholars) said that attending CPR south had been an asset.

Therefore clearly CPR south is serving a purpose. However, the participants were also asked if they or their organisations would pay to participate at CPR south, and if so how much would the contribution be. The majority indicated that at least a minimum sum of USD 200 can be paid either by themselves or their organisations. Not surprisingly, about 27% of young scholars indicated that they or their organisations will not be able to pay for attending CPR south.

30% 25% 20% 15% 10% 5% 0% USD 100- USD 200- USD 300- USD 400- USD 500- USD 750-USD 0 200 300 400 500 750 1000 Paper presenters ■ Young scholars

Figure 9: Pay to attend CPR south9?

Source: CPR south evaluation survey 2010

However, this might not be an indication of the willingness to pay but more a case of ability to pay. The survey results also showed that over 50% of the respondents had not attended a similar conference as CPR south. This may mean that either the participants lack the financial capability to attend any other conference or they lack the ability to qualify for any other conference.

Of the other conferences mentioned by participants who attended them, very few, such as ICA, provide funding and often charge a registration fee in addition to travel and accommodation costs. Even if funding is provided, it is only partial funding for a select group of participants. Therefore if a young researcher, particularly from a developing country is not given any financial assistance, at least by the organisation they are affiliated to, they may find it difficult to finance it on their own.

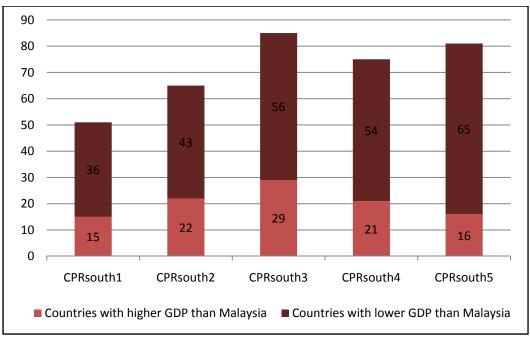
Same question was posed to the supervisors of the young scholars and while they agreed that CPR south had been a benefit to their students or mentees, funding for them through their organisation would prove to be difficult.

CPR south participants will not be fully funded from 2010 onwards. Only 50% of the travel costs will be reimbursed for participants coming from countries where the GDP is either higher or equal to that of Malaysia. The number of applicants coming from countries with a higher GDP than Malaysia dropped. There was a marked drop in applicants from Europe. However, this also maybe a reflection upon the condition that research has to be relevant to Asia Pacific region as opposed to the entire South.

Figure 10:

-

<sup>&</sup>lt;sup>9</sup> Total number of respondents was 50.



Source: CPR south database

Implications for USE: As the above data shows, both individuals and organisations are willing to pay for CPRsouth. However, the average cost they are willing to pay is only XX% of the actual cost of set aside for a young scholar and XX% for a paper presenter. This is also a reflection upon the financial situations of the participants or their organisations. Asian institutions may either not have the capability or the culture of paying for the participation is such events. This makes the need for funding events such as CPRsouth all the more imperative.

#### Conclusion

The above data shows that CPR south has made headway within the last five years. In addition to CPR south, two other networks have emerged in Africa and Latin America, namely CPR africa and ACORN-REDECOM respectively. The two networks replicated CPR south and function very similarly to CPR south.

Organisations such as TPRC and EuroCPR receive sponsorships from private companies. However, this hardly comes as a surprise as both conference focus on US and European telecom policies and bring the policy makers to the conference. This is viable due to the existence of the governing structures of the US and the European Union.

Asia on the other hand has no such centrality and the governing structures vary significantly across region. In addition issues facing each country are different. Therefore the method adopted is to train those with "in-situ" knowledge, to engage in the policy process and help make the necessary changes from within. Furthermore, CPR south conference also acts as a location where individuals can learn from one another's experience and replicate in their own countries/ regions where applicable.

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CPR south database

#### Annex 1 Questionnaires 1-5

Categories the questionnaires will be sent to-

- All paper presenter and Young scholar applicants
- All Board members and paper reviewers
- All paper presenters
- All young scholars
- Supervisors of the Young scholars

Questionnaire 1 - For all Paper presenter and young scholar applicants of CPR south (Not selected for the conference)

- 1. How did you hear about CPR south?
  - a) E-mail alert from CPRsouth
  - b) A forwarded E-mail alert from a Colleague or supervisor
  - c) Notice on CPR south website
  - d) Notice on other website
  - e) Discussion board
  - f) Recommended by a colleague who had participated at CPR south
  - g) Other
    - Please specify.....
- 2. Do you know anyone who had received a notice for the CPR south Conference and decided not to apply?
  - a) Yes
  - b) No

	3.	Have you applied to CPR south more than once?  a) Yes b) No
	4	What are your reasons for applying for CPR south? You can mark more than one
	4.	response
		<ul> <li>a) My area of research is Communication Policy</li> <li>b) I'm interested in pursuing Communication Policy as my area of research</li> <li>c) Relevance of Communication Policy Research to my own area of research</li> <li>d) Opportunity to network with senior scholars in ICT policy research</li> <li>e) Gaining skills in policy interventions</li> </ul>
Questi	onna	aire 2- For members of the Board and paper reviewers of CPR <i>south</i>
	1.	How would you rate the quality of papers from CPRsouth1-4?
		a) Greatly Improved
		b) Improved c) No Change
		d) Deteriorated
		e) Greatly deteriorated
	2.	Has participation in CPRsouth widened your areas of interest?
		a) Yes
		If yes, please give details  b) No
	3.	Do you know anyone who had received a notice for the CPR south Conference and decided not to apply?  a) Yes
		• If yes, then why?
		b) No
	4.	Name the academic association, in your experience, is the most similar to CPR south?
	5.	How does CPR south compare with the association mentioned above in the following categories? (1=abysmal, 5= excellent)
		a) Sense of Community:
		CPR <i>south:</i> 1 2 3 4 5
		Other academic association: 1 2 3 4 5
		b) Quality of Papers presented
		CPR <i>south:</i> 1 2 3 4 5
		Other academic association: 1 2 3 4 5
		c) Networking Opportunity

	CPR <i>south:</i>	1	2	3	4	5	
	Other academic assoc		2		4	5	
	other doddernie dasoe	idtion.	_	Ü	•	Ü	
	d) Mentoring proces	ss for Young sc	holars a	nd pape	r prese	nters	
	CPR <i>south:</i>	1	2	3	4	5	
	Other academic assoc	iation: 1	2	3	4	5	
Questionn	aire 3 For CPR <i>south</i> Papei	presenter Par	ticipant	S			
1.	How did you hear about C	:PR <i>south</i> ?					
	<ul><li>a) E-mail alert from</li></ul>	CPR <i>south</i>					
	<ul><li>b) A forwarded E-ma</li></ul>		Colleagu	ie or sup	ervisor		
	c) Notice on CPR <i>sou</i>	th website					
	d) Notice on other w	ebsite/					
	e) Discussion board						
	f) Recommended by	a colleague wh	no had p	articipa	ted at C	PR <i>south</i>	
	g) Other						
	<ul> <li>Please s</li> </ul>	pecify					
2.	Do you know anyong who	had received a	notico f	for the C	DD couth	Conforanc	o and
۷.	Do you know anyone who decided not to apply?	nau receiveu a	notice i	or the c	rksouti	<i>r</i> connenenc	e anu
	a) Yes						
	•	why?					
	b) No	wiiy:					
	b) 110						
3.	Have you applied to CPRs	outh more than	once?				
	a) Yes						
	b) No						
4.	What are your reasons for	applying for C	PR <i>south</i>	? You ca	n mark r	nore than o	one
	response						
	a) My area of resear			-			
	b) I'm interested in			•	-		
	c) Relevance of Com		•		•		earcn
	d) Opportunity to ne			iars in ic	, i policy	researcn	
	e) Gaining skills in p	oncy interventi	OHS				
5.	How have you used the Cl	PR <i>south</i> networ	kina opr	ortuniti	es?		
0.	a) Information excha		mig opp	or turner	00.		
	b) Collaborations in	•					
	c) To enter academi						
	d) Other						
6.	Please give details of the	above					
7.	Have you maintained con	tact with anyor	ie you m	et at <i>CF</i>	?Rsouth?		
	a) Yes	-	-				
	<ul> <li>please give of</li> </ul>	details (names	and reas	son for b	eing in	touch)	

	b)	No						
8.	8. Have you collaborated on work with anyone you met at CPR south? a) Yes							
	<ul> <li>please give details (names and details of work)</li> </ul>							
	b)	No						
9.		pes CPR <i>south</i> compare wiries? (1=abysmal, 5= exce		sociatio	n mentio	oned abo	ove in the foll	owing
	e)	Sense of Community:						
	CPI	Rsouth:	1	2	3	4	5	
	Oth	ner academic association:	1	2	3	4	5	
	f)	Quality of Papers prese	ented					
		R <i>south:</i>	1	2	3	4	5	
	Oth	ner academic association:	1	2	3	4	5	
	a١	Notworking Opportunit	v					
	_	Networking Opportunit R <i>south:</i>	y 1	2	3	4	5	
		ner academic association:	<del>-</del>	2	3	4	5	
	1-3	Mantagla and a constant						
		Mentoring process for \ Rsouth:	roung sci 1			-		
		rs <i>outh:</i> ner academic association:	-	2 2	3 3	4 4	5 5	
	0 1.		·	_	J	•	· ·	
10.	•	consider attending CPRs	<i>outh</i> to b	e an ass	et to yo	ur work	'career	
	a)	Yes						
	b)	No						
11.	The av	erage amount spent by CF	PR <i>south</i> ן	oer part	icipant i	S:		
		per presenter: USD 1956	·	·				
	you	ung scholar: USD 2934						
If vo	nu cons	ider attending CPR <i>south</i> 1	to be an	asset to	vour ca	reer/wo	rk how much	will
•		rganisation be willing to			•			******
,	a) USD 0							
	b) USD 100-200							
	c) USD 200-300							
	d) USD 300-400							
	•	D 400-500						
	•	D 500-750						
	٥,	D 750-1000						
	h) US	D 1000-1500						

## Questionnaire 4: For CPR south Young Scholar Participants

1. How did you hear about CPR south?

	b)		rwarded E-mail alert from a Colleague or supervisor
	c)		ce on CPR <i>south</i> website
	d)		ce on other website
	e)		ussion board
	f) g)	Othe	ommended by a colleague who had participated at CPR <i>south</i>
	9)	Othe	Please specify
2.	Do you	know	anyone who had received a notice for the CPR south Conference and
	•		to apply?
		Yes	· · · · · · · · · · · · · · · · · · ·
	,	•	If yes, then why?
	b)	No	
3.		-	ur reasons for applying for CPR <i>south</i> ? You can mark more than one
	respons		
	a)	•	rea of research is Communication Policy
	b)		nterested in pursuing Communication Policy as my area of research
	c)		vance of Communication Policy Research to my own area of research
	d)		ortunity to network with senior scholars in ICT policy research
	e)	Gain	ing skills in policy interventions
4.	How ha	ave yo	u used the CPR <i>south</i> networking opportunities?
	a)	Infor	mation exchanges
	b)	Colla	aborations in terms of work
	c)	To e	nter academic programmes
	d)	Othe	r
5.	Please	give c	letails of the above
6.			intained contact with anyone you met at CPRsouth?
	a)	Yes	
		•	please give details (names and reason for being in touch)
	b)	No	
7.	Науд у	טוז כטן	llaborated on work with anyone you met at CPR south?
١.		Yes	laborated on work with anyone you met at or kisouth.
	ŕ	•	please give details (names and details of work)
	b)	No	
	D)	110	
8.	How do	oes CP	PRsouth compare with the association mentioned above in the following
			1=abysmal, 5= excellent)

a) E-mail alert from CPR south

a) Sense of Community:

CPRsouth:	1	2	3	4	5	
Other academic association:	1	2	3	4	5	
b) Quality of Papers present	ed					
CPRsouth:	1	2	3	4	5	
Other academic association:	1	2	3	4	5	
c) Networking Opportunity						
CPRsouth:	1	2	3	4	5	
Other academic association:	1	2	3	4	5	
d) Mentoring process for Young scholars and paper presenters						
CPRsouth:	1	2	3	4	5	
Other academic association:	1	2	3	4	5	

- 9. Do you consider attending CPR south to be an asset to your work/career
  - a) Yes
  - b) No
- 10. The average amount spent by CPR south per participant is:

paper presenter: USD 1956 young scholar: USD 2934

If you consider attending CPR south to be an asset to your career/work, how much will you/your organisation be willing to contribute to participate in the conference?

- a) USD 0
- b) USD 100-200
- c) USD 200-300
- d) USD 300-400
- e) USD 400-500
- f) USD 500-750
- g) USD 750-1000
- h) USD 1000-1500

#### Questionnaire 5: Questionnaire for the supervisors of Young Scholars

- 1. Are you aware of the work being done by CPRsouth?
  - a) Yes
  - b) No
- 2. Do you consider attending CPR south to be an asset to your student/mentee?
  - a) Yes
  - b) No
- 3. The average amount spent by CPR south per participant is:

paper presenter: USD 1956 young scholar: USD 2934 If you consider attending CPR south to be an asset to your student's/mentee's career/work, and if your institution has funding to support the participation of your student in training programmes, how much will your institution be willing to contribute?

- a) USD 0
- b) USD 100-200
- c) USD 200-300
- d) USD 300-400
- e) USD 400-500
- f) USD 500-750
- g) USD 750-1000
- h) USD 1000-1500

Annex 2: Key Evalautions, Sub Questions and Indicators

Key Evaluation Questions	Sub Question	Questions	Methodology
Outputs			
Is the manner in which the CPRsouth conference process (call for papers, review and	What was the source of information about CPRsouth?	How did you hear about CPRsouth?	Included in Questionnaires 1 which will be sent to all paper presenter and young scholar applicants.
mentoring process) is conducted resulting in attracting ICT policy and regulation scholars throughout the Asia region to		Do you know anyone who has decided not to apply for CPRsouth? If so why?	Included in Questionnaires 1, 3 will be sent to all paper presenter and young scholar applicants as well as the Board members and other paper reviewers
participate in the conference?	Is there a growth in the network (new applicants vs repeaters)?		Sourcing from existing data in the CPR south database
	Is there an improvement in the quality of papers presented at CPRsouth?	How would you rate the quality of papers from CPRsouth1-4?	Included in Questionnaire 3 will be sent to the Board members and other paper reviewers.
	How has the networking opportunity (information exchange, collaboration	How would rate the networking opportunities provided by CPRsouth?	Included in Questionnaires 2 which will be sent to all paper presenters
	for new work, opportunities to enter in to MSc, PhD programmes) been of use to them?	Have the networking opportunities been used for 1) Information exchanges 2) Collaborations in terms of work? 3) To enter academic programmes? If so, please give details of the above	
	What are the conditions/reasons for participation at the tutorials and conference?	What are your reasons for applying for CPRsouth?  1)My area of research is Communication Policy  2)Relevance of Communication Policy Research to my own area of research  3)Opportunity to network with senior scholars in ICT policy research  4)Gaining skills in policy interventions	Included in Questionnaires 2 which will be sent to all CPRsouth Paper presenters
	What type of backgrounds (type of organizations/education) do the participants hale from?	What is the applicants background, prior to applying to CPRsouth	Data obtained from the CPR south database

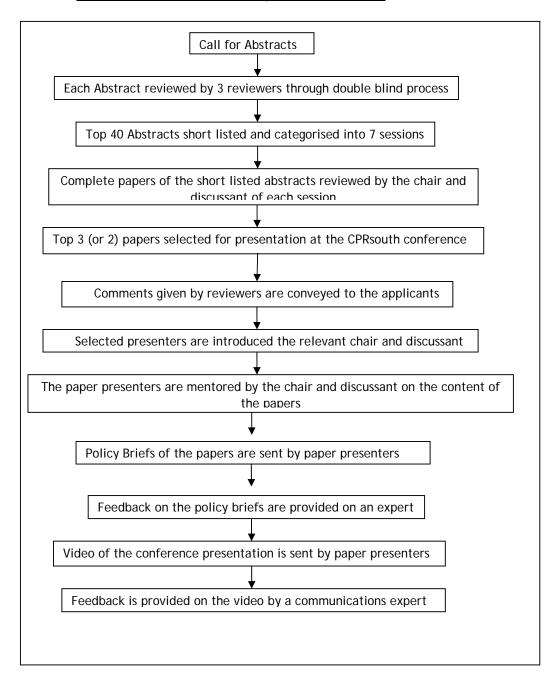
Are the procedures used by CPRsouth (call for applications,	What was the source of information about CPRsouth?	How did you hear about CPRsouth?	Included in Questionnaires 5 which will be sent to all young scholars
tutorial topics) attracting young scholars?		Do you know anyone who has decided not to apply for CPRsouth? If so why?	Included in Questionnaires 5 which will be sent to all young scholars
	Is there a growth in the network (new applicants vs repeaters)?		Sourcing from existing data on database
	What are the conditions/reasons for participation at the tutorials and conference?	<ul> <li>What are your reasons for applying for CPRsouth?</li> <li>1) My area of research is Communication Policy</li> <li>2) Relevance of Communication Policy Research to my own area of research</li> <li>3) Opportunity to network with senior scholars in ICT policy research</li> <li>4) Gaining skills in policy interventions</li> </ul>	Have a look at the applications and CVs in conjuncture with Questionnaire 2, 5 that will be sent to all CPRsouth Young scholar applicants and participants.
	Is there diversity in the organisations (and the type of organisations - academic/research/private/govt/NG O and (or) well established/not well established) they come from?	What are the type of organizations	Sourcing from existing data
	How has the networking opportunity (information exchange, collaboration) been of use to them?	Have the networking opportunities been used for 1) Information exchanges 2) Collaborations in terms of work? 3) To enter academic programmes? If so, please give details of the above	Included in Questionnaires 5 which will be sent to all young scholars
Outcomes			
To what extent has CPRsouth members influenced or engaged in the policy process since becoming a member of the CPRsouth community and	What Academic and policy (policy briefs presented, seminars, Op-ed pieces, News articles, meetings and presentations to policy makers) outputs have the Paper presenters produced?		Sourcing from the existing data available on the internet. The questionnaire is optional.
to what extent has	Were Senior schoalrs introduced any new topics of interest during the	Has participation in CPRsouth widened your areas of interest?	Questionnaire 3 will be sent to the board members and other reviewers

CPRsouth influenced and or	conference?	If so please give details.	
facilitates the community members' current work? <sup>10</sup>	To what extend do the community members benefited from the networking done during and after the conference and do the community members continue to network with each other after the conference in the form of projects or as students/staff in faculties?	How many members of the CPRsouth community have you been in touch with?  Has anyone from the community collaborated with you on work?  Has any CPRsouth participants cited you in their work?  Have you cited CPRsouth participants cited your work?	Included in Questionnaire 2 which will be sent to all CPRsouth Paper presenters
What activities have the	What Academic (research) and Policy		Sourcing from the existing data
CPRsouth Young scholars been engaged with since attending	outputs have the Young scholars produced?		available on the internet.
CPRsouth and to what extent has CPRsouth influenced the Young	Have they continued in the field of ICTs?		Request or CVs or try and obtain the latest on the internet.
scholars' current activities? <sup>11</sup>	To what extend do the community members benefited from the networking done during and after the conference and do the community members continue to network with each other after the conference in the form of projects or as students/staff in faculties?	How many members of the CPRsouth community have you been in touch with?  Has anyone from the community collaborated with you on work?  Has any CPRsouth participants cited you in their work?  Have you cited CPRsouth participants cited your work?	Included in Questionnaire 5 which will be sent to all CPRsouth Young Scholars
	Do the organisations they are attached to, recognise the work done by CPRsouth?	Are the supervisors aware of the annual conference and tutorials, CPRsouth? Would you recommend CPRsouth to your students/supervisees? Would you recommend it to your students/supervisees to attend?  If your organization has funds to send your	Questionnaire 6 will be sent to the supervisors of the Young Scholar applicants.

<sup>10 &</sup>quot;Work" encompasses projects, academic work, other collaborations, networking
11 The influence of CPRsouth will be looked at in conjuncture with the Young scholars' existing background.

	supervisees for training programmes, would you recommend CPR south?	

Annex 3: CPR south Abstract Review and Paper Selection Process



### CPR south Outcomes Survey Data - 2007-2009

	Survey 2007 (resp	onse rate - 49%)	Survey 2008 (resp	onse rate - 41%)	Survey 2009 ((resp	oonse rate - 38%)
	Paper Presenters	Young Scholars	Paper Presenters	Young Scholars	Paper Presenters	Young Scholars
# of respondents who wrote Policy Papers / brief			11	7	11	11
# of respondents who made Policy submissions / Presentations	2	1	12	5	9	10
# of respondents who wrote Op-ed pieces in the media	1		2	1	4	1
# of respondents who gave Interviews to the media	1		4	2	1	1
# of respondents who Participation in blogs			6	5	6	3
# of respondents who had Journal Publications	4		9	5	7	6
# of respondents who presented Conference papers	5	4	13	7	13	8
# of respondents who submitted their Theses	2		2	2	3	3
# of respondents who submitted Theses proposals		1	3	6	3	4
# of respondents who received Grants	1		5	4	4	6
# of respondents who submitted Grant Proposals		1	7	4	7	5

The survey is conducted in October of each year.





<b>Executive Training Co</b>	urse Schol	arships (June 2008)		
Name	Gender	Designation	Organization/Institute	Type of organization
Syed Mohamed Ali	Male	International Policy Fellow	Open Society Institute, Pakistan	Civil Society
Sandra Atieno Aluoch	Female	Project Manager	Bandwidth Consortium International Development Research Centre, Kenya	Civil Society
Subhash Appanna	Male	President	Fiji Consumer's Association	Civil Society
Emílio José Montero Arruda Filho	Male	Associated Professor - PhD candidate -	Institute of Studies in Amazon IESAM/PA, Brazil University of Bergamo, Italy	Educational Institute
Dilani Hiramuthugodage	Female	Research Assistant	Institute of Policy Studies, Sri Lanka	Research Organization
Kashif Azim Janjua	Male	PhD Candidate	Beijing University of Posts & Telecommunications	Educational Institute
Nilusha Kapugama	Female	Researcher	LIRNEasia	Research Organization
Shahzada Alamgir Khan	Male	PhD Candidate	Beijing University of Posts & Telecommunications, China	Educational Institute
Rahman Lutfor	Male	Professor of Computer Science and Engineering	Stamford University, Bangladesh	Educational Institute
Patricia Opoku-Wusu	Female	PhD Candidate	Robert Gordon University, UK	Educational Institute
Imran Pattal	Male	PhD Candidate	Beijing University of Posts & Telecommunications, China	Educational Institute
Lira Samykbaeva	Female	Deputy Director	Civil Initiative on Internet Policy (CIIP) Public Foundation – Kyrgyzstan	Research Organization
Nirmali Sivapragasam	Female	Researcher	LIRNE <i>asia</i> , Sri Lanka	Research Organization
Juni Soehardjo	Female	Project Manager	Mastel (The Indonesian infocom Society), Indonesia	Civil Society
Chanuka Wattegama	Male	Director, Organizational Development	LIRNE <i>asia,</i> Sri Lanka	Research Organization



## CPR south3 Young Scholars:

Name	Gender	Position	Institution	Country	Country of origin	Highest qualification
Gohar Feroz Khan	М	PhD Candidate & General Manager	Information and Communications University (ICU) & Ministry of Communication	Korea	Afghanistan	Masters in Computer Science
Rasheda Sultana	F	Deputy Manager	Grameen Phone Ltd	Bangladesh	Bangladesh	MBA major in Accounting & Information System
Ioana Tuugalei Chan Mow	F	Senior Lecturer	National University of Samao	Samoa	Samoa	PhD
Yusri Arshard	М	PhD Candidate	International Islamic University of Malaysia	Malaysia	Malaysia	MSc in Information Technology
Ravina Panangalage	F	Masters Student	Virtusa Pvt Ltd	Sri Lanka	Sri Lanka	BSc engineering
Pradeep Reddy	М	Masters Student	IIT Delhi	India	India	B Tech Electronics and Communication
Hyenyoung Yoon	F	PhD candidate	Seoul National University,	South Korea	South Korea	M.S. in Information Electronics Engineering
Liu En-Ting	М	Masters Student	Yuan Ze University	Taiwan	Taiwan	Bsc Journalism
Subodh Tripathee	М	CEO IT consultant	Asian E-learning Pvt Ltd ADB Bank	Nepal	Nepal	B.E in computer engineering
Rana Zahid H. Khan	М	Executive Director	Youth Empowerment Society of Pakistan	Pakistan	Pakistan	PhD in Mass communication
Mina Peralta	F	Program Associate	Ideacorp	Philippines	Philippines	BA in Communication
Evilita Lusiana Jantewo	F	Local Initiative Officer		Indonesia	Indonesia	

Ting Liu	F	Masters student	Beijing University of Posts and Telecommunications	China	China	BSc in Telecommunication
Sha Li	F	Masters Student	Beijing University of Posts and Telecommunication	China	China	Bachelor in Business Administration
Chaoxiang Chen	М	Master of Business Administration student	Beijing University of Posts and Telecommunication	China	China	BSc in ICT
Jian Jie	F	Associate Professor/PhD student	Chongqing University of Posts and Telecommunication	China	China	Masters in Computer
Jianglan Shi	F	Masters student	Beijing University of Posts and Telecommunication	China	China	
Jing Shu	F		Beijing University of Posts and Telecommunication	China	China	
Khalid Rafique	М	PhD Student	Beijing University of Posts and Telecommunication	China	Pakistan	Ms in Telecom Engineering/MBA
Ping Yu	F	Masters student	Chinese Academy of Science	China	China	BSc in Management
Xue Rong-na	F	Professor	Xi'an Institute of Posts and Telecommunication	China	China	Bachelor in Posts &Telecomm. Engineering Management
Xun Zhang	F	Master student	Beijing University of Posts and Telecommunication	China	China	
Yongle Zhang	М	Masters student	Beijing University of Posts and Telecommunication	China	China	
Yu Su	М	Market analysts	China Mobile Group GuangDong Co.Ltd Shenzhen Branch.	China	China	BS in Management
Zhao Hui-juan	F	Associate Professor	Xi'an Institute of Posts and Telecommunication	China	China	Masters in business Administration
Zingxing Qin	М	PhD student	Beijing University of Posts and Telecommunication	China	China	Candidate of PhD in Engineering
	•	•				

### CPRsouth4 Tutorials: Scholarship Holders

Name	Gender	Position	Institution	Country of origin	Country of residence
Bobby Swar	М	Ph.D. candidate	Korea Advanced Institute of Science and Technology (KAIST ICC)	South Korea	Nepal
Pratompong Srinuan	М	Ph.D. candidate	Chalmers University of Technology	Sweden	Thailand
Ibrahim Kholilul Rohman	М	Ph.D. candidate	Chalmers University of Technology	Sweden	Indonesia
Gaki Tshering	F	Head, ICT Unit	Ministry of Health	Bhutan	Bhutanese
Suma Prashant	F	Student	IIT-Madras	India	India
Shilu Chen	F	Research Scholar	National University of Singapore	Singapore	China
Sarah Ahmad	F	Junior Executive Officer / Research Officer	Competition Commission of Pakistan	Pakistan	Pakistan
Nazima Shaheen	F	Project Coordinator	Sustainable Development Policy Institute	Pakistan	Pakistan
Hamidul Mishbah	М	Deputy Manager	Grameenphone Ltd.	Bangladesh	Bangladesh
Catherine Candano	F	Research Scholar	National University of Singapore	Singapore	Philippines
Mina Limbu	F	Secretary	Green Himalaya Society	Nepal	Nepal
Gopal Sarangi	М	Ph.D. candidate	TERI University	India	India
Haymar Win Tun	F	Masters Student	Lee Kuan Yew School of Public Policy	Singapore	Myanmar
Shaifali Veda	F	Student	IIT-Madras	India	India
Gong Zhenwei	М	Masters Student	Beijing Uhiversity of Posts and Telecommunications	China	China
Chulanga Dissanayake	М	Masters Student	University of Colombo	Sri Lanka	Sri Lanka
Mark Reginold	М	Masters Student	University of Colombo	Sri Lanka	Sri Lanka
Bhanu Garg	М	MBA Student	Symbiosis Institute of Telecom Management	India	India
Shivanshi Joshi	F	MBA Student	Symbiosis Institute of Telecom Management	India	India

Vinay Archarya	M	MBA Student	Symbiosis Institute of Telecom Management	India	India
Jitender Singh	М	MBA Student	Symbiosis Institute of Telecom Management	India	India
Newton Calduwell	М	PhD Candidate		India	India
Deepak Bhandari	М	MBA Student	Symbiosis Institute of Telecom Management	India	India
Gayan Sandeep	M	Student	Universtiy of Moratuwa	Sri Lanka	Sri Lanka
Prasad Fernando	М	Student	Universtiy of Moratuwa	Sri Lanka	Sri Lanka
Pratichi Joshi	F	Intern	LIRNEasia	Sri Lanka	India
Ranmalee Gamage	F	Junior Researcher	LIRNEasia	Sri Lanka	Sri Lanka
Ranjula Seneratne Perera	F	Junior Researcher	LIRNEasia	Sri Lanka	Sri Lanka

# Scholarship holders: 12<sup>th</sup> LIRNE.NET training course: Cape Town, South Africa, April 2010

	Name	Country	Organization's Name	Designation
1	Faheem Hussain	Bangladesh	Asian University for Women (AUW)	Assistant Professor of ICT and Quantitative Reasoning
2	Jigme Wangdi	Bangladesh	Bhutan InfoComm and Media Authority	Dy. Chief Communications officer
3	Yohanes Sumaryo	Indonesia	Indonesia Wireless Broadband	General Secretary
4	Doni Ismanto	Indonesia	Koran Jakarta	Senior Journalist
5	Heru Sutadi	Indonesia	Koran Jakarta	Senior Journalist
6	Arvind Kumar	India	Telecom Regulatory of India ,	Joint Advisor
7	Riyad Riffai	Sri Lanka	Vanguard Management Services	Assistant Producer
8	Kalanie Silva	Sri Lanka	Telecommunications Regulatory Commission Of Sri Lanka	Secretary To The Commission
9	Ram Chandra Bhatta	Nepal	Nepal Republic Media Pvt.Ltd Nagarik Daily	Senior Correspondent
10	Gigo Alampay	Philippines	The Center For Art, New Ventures And Sustainable Development (Canvas	Executive Director
11	Wasim Tauqir	Pakistan	Pakistan Telecommunication Authority	Director General Strategy and Development
12	Isriya Paireepairit	Thailand		
13	Saowaruj Rattanakhamfu	Thailand	Thailand Development Research Institute Foundation	Research Fellow



# Minutes of the 3<sup>rd</sup> Board Meeting 6 December 2008 Beijing China

#### **Present:**

#### **Board members:**

Ashok Jhunjhunwala (IIT-Madras, India), Rohan Samarajiva (LIRNEasia, Sri Lanka), Milagros Rivera (National University of Singapore), Rekha Jain (IIM- Ahmedabad), Myeong Cheol Park (Information and Communications University, South Korea), Yuli Liu (National Chengchi University, Taiwan ROC), Laurent Elder (IDRC, Canada), Chunhui Yuan (Beijing University of Posts and Telecommunications, China)

#### **Observers:**

William Melody (LIRNE.NET), Alison Gillwald (RIA), Randy Spence (ESDA), Khaled Fourati (IDRC), Jonathan Aronson (TPRC), Prabir Neogi (TPRC), Jean Paul Simon (Euro CPR), Antonio Botello (DIRSI), Tambo Ichiro (JICA), Kentaro Suekane (JICA), Takanori Yasuda (JICA), Sujata Gamage (LIRNEasia), Helani Galpaya (LIRNEasia), Prashanthi Weragoda (LIRNEasia), Sabina Fernando (LIRNEasia), Nilusha Kapugama (LIRNEasia)

#### Outcomes of the meeting:

The 3<sup>rd</sup> meeting of the Board of CPRsouth

- Approved the audited Accounts
- Approved re -appointment of Board chair (Ashok Jhunjhunwala) and new alternate chair (Milagros Rivera)
- Appointed new Board members; Chunhui Yuan (BUPT), Laurent Elder(IDRC)
- Discussed assessment measures of CPRsouth1 and 2
- Discussed the aims, objectives and future direction of CPRsouth and measures to develop sustainability
- Discussed the dates, location and organization of the proposed CPRsouth Conference for 2010 and 2011 (CPRsouth4 and 5)

#### Agenda Item 1.0 Apologies and introductions of the observers

Apologies were made for the absence of Ledivina Cariño, Patrick Xavier and Xu Yan The observers were introduced and invited to join the meeting.

Agenda Item 2.0 Confirmation of the minutes of 2<sup>nd</sup> meeting, tabling of decisions taken by circulation

Agenda Item 3.0 Matters arising from the minutes and decisions by circulation

Minutes of the second Board Meeting were previously circulated. The minutes were confirmed and all decisions taken by circulation were tabled.

#### Agenda Item 4.0 Consideration and approval of audited accounts of CPRsouth2

The Audited accounts report was previously circulated.

The Board was informed by Prashanthi Weragoda that the budgeted amount for CPRsouth2 was USD 100,000 and in anticipation of cost overruns, further approval was obtained from IDRC to increase the budget to USD 130,000. However, the actual cost of CPRsouth2 was USD 117,363 which is below the revised approved amount.

Jhujhunwala inquired after the fund allocation for CPR south 3. Ms Weragoda informed him that it was USD 146,850 and that costs are likely to stay within the budgeted amount.

No objections were raised and the audited accounts were confirmed

# Agenda Item 5.0 Appointment of new Board members, CPRsouth Board Chair and Alternate Chair.

The Board Paper regarding this agenda item was previously circulated.

#### 51. Appointment of three new Board members:

In order to replace Board members Jhunjhunwala, Jain and Liu who are stepping down at the end of their term in 2008, the Board converted itself into a nominating committee from January – March 2008 (Dec 2007). Three nominations were received: Ashok Jhunjhunwala (India), Laurent Elder (Canada) and Chunhui Yuan (China). These three nominations were proposed, seconded and unanimously agreed to, resulting in their appointment as CPRsouth Board members for a 4 year period (CPRsouth Charter clause V article). The retiring members (Lui and Jain) were thanked for their support, advice and assistance.

#### 5.1 Appointment of New Chair and Alternate Chair of CPRsouth Board

Prof Samarajiva was appointed as the protem Chair for this purpose. The re-appointment of Jhunjhunwala (India) as Chair of the Board and Milagros Rivera (Singapore) as alternate chair was proposed and seconded. This was unanimously agreed, and Jhunjhunwala was reappointed as Chair of the Board and Milagros Rivera as alternate chair. It was agreed that the reappointment of Prof Jhunjhunwala provided continuity to CPRsouth and its activities. Professor Samarajiva then yielded the Chair to Prof Jhunjhunwala who resumed his duties as Chair of the Board.

Prof Jhunjhunwala on resuming his duties as Chair of the Board suggested that a group ("Elders Council") of senior researchers/scholars be formed to provide an additional impetus/driver to the work of the CPRsouth Board. This group of senior scholars (about 25-30) could include the retiring Board members (thus providing for their continued involvement in CPRsouth activities) and other senior scholars selected from various countries. In addition to providing useful advice and support they could also assist in identifying key research problems for the region and/or specific country. This proposal is to be developed further and sent to the Board by circulation.

#### Agenda item 6.0 Assessment of CPRsouth1 and CPRsouth2

The presentation made by Dr Gamage, highlighted two strategies for CPRsouth – "presence" and "preparedness" and the need to develop both in order to maximise opportunities for appropriate policy intervention when a 'policy window' opens. This was particularly applicable in the broader context that policy solutions are not necessarily dependent on government/political intervention.

The past and current composition of the Young scholar and paper presenter applications were discussed in the context of CPRsouth1 and CPRsouth2 (where data was available). This included a comparison of the number of applications received, acceptances, retention (i.e. re-application) rates and country/regional representation. It was noted that:

- The CPR south community was growing and the need to keep the membership engaged (current numbers:126)
- Currently most of the successful applications were from those with an academic background (mode 1) and there was a need to encourage/canvass applications from Mode 2 (non academic eg: operators). This presented challenges in the form of maintaining the quality of the papers in addition to resource and timing/scheduling implications.
- It was suggested that Operator associations be canvassed to make presentations and that additional slots be provided for this purpose. Melody noted that there was a need for caution and appropriate measures to ensure that this was not used by the operators as a propaganda/self advertisement opportunity. One such measure suggested was to provide for a policy debate format, facilitating the presentation of an "opposite view". This was also considered a useful experience for Young scholars.
- The term "Young Scholar" was considered and the need to change its definition was discussed (eg: to accommodate those who want to repurpose/change their field). It was finally agreed to retain the current method and criteria for choosing Young scholars as it was considered appropriate.
- Methods to maintain interest and accommodate increasing numbers of applications to CPRsouth conferences given the resource and timing implications were discussed. It was noted that any increases in participation would require a budget increase of an approximate cost of \$1500 per person. Extending the length of the conference was not considered feasible. Parallel sessions was considered a possibility noting that this would be a policy decision for the Board. A partial subsidy, with the applicants' organisation/university agreeing to fund part of the expenses was also considered a possibility, noting that some universities may have funding restrictions. Another option was to institute a system based on a GDP threshold, whereby all representatives from countries above a particular GDP threshold (eg; Malaysia GDP) would be required to pay their airfare, whilst common costs would be provided for. Another possibility was to formulate lists of those countries that would and would not be eligible for partial/full scholarships. This was not considered suitable as it could potentially restrict those residing in some countries who would otherwise have been eligible (eg: Cambodian residing in Hawaii). It was also noted that there was a need to provide incentives for representatives/scholars from high income countries to attend CPRsouth conferences and that those able to fund themselves should do so without the perception of an automatic right to funding. A Board Paper considering this issue will be circulated.

#### Agenda Item 7.0 Overview of finances and fund raising efforts

Samarajiva informed the Board of progress in fund raising efforts and that JICA's interest and participation at CPRsouth3 and KADO's interest indicated some positive progress. It was noted KADO was unable to attend CPRsouth3 and may attend CPRsouth4.

Other fundraising initiatives discussed included:

- Identifying and carving out suitable components within the conference program that could be marketed. Examples include the Dinner speech (both or either) and sale of dinner tables. It was noted that should a long term endowment based arrangement be put in place it would require either the creation of a legal persona and/or LIRNEasia to be entrenched as Administrative partner for a long period of time.
- It was also noted that the implementation of such fund raising initiatives or any other sponsor based activities should be/are the responsibility of the Host Partner. It was also noted that currently, LIRNEasia (as the Administrative Partner) pays an administrative fee to the Local Partner based on a MoU arrangement. It was suggested that this fee could include a component to cover the cost of organising a sponsored event.

#### Agenda Item 8.0 Agenda item 8. Progress on Internship program

Nilusha Kapugama provided an update of the internship program. LIRNE asia and IIT Madras have an intern each as a result of the program. Nuwan Waidayanatha of LIRNE asia, based in China is currently looking to employ an Intern. Jain asked if the Intern at the end of his/her term is expected to make a presentation at the next CPR south conference. Samarajiva responded to the effect that there was no mandatory requirement for the Intern to make a presentation at CPR south conference and in any case the internship program whilst a part of CPR south is also conducted for the purposes/benefit of the sponsoring organisation. He also noted that the Intern could present a paper subject to the usual conditions of relevance etc, or be sponsored to attend as a Young Scholar by the Intern's sponsoring organisation.

Prof Jhunjhunwala suggested that the Board members decide as a policy to make arrangements to send at least one person to the CPRsouth conference. This person it was suggested be sponsored by the Board Member's contact institutions (approximating a total of 20-25 institutions). Given that there are nine Board members, this number could initially total 6-9 participants and overtime extended to 10-12. This was envisaged as a parallel process to the CPRsouth presenters. The sponsored participant could be either a Young Scholar or a paper presenter. However, it was noted that justifying the sponsorship would be easier if the person were to make a presentation. It was agreed that this suggestion adds value to the proposal relating to the formation of an "Elders Council".

A Board paper on this issue to be circulated.

It was also suggested that the Local partner be given the choice to arrange sponsorship for either the dinner speaker or the Opening speaker as a fundraising exercise. It was noted that traditionally, the Opening speaker was chosen from the Local partner country, whilst the Dinner speaker was not subject to any restrictions, other than "inspirational" content.

#### Agenda item 9. Plans for CPRsouth Africa

Allison Gillwald described the aim of the CPRsouth Africa chapter as primarily providing opportunity for African researchers to present their research. Subsequently, opportunity would be provided for regulators to intersect with this process, who would then be invited to chair sessions etc (although not to present research).

The intention is to ensure that CPRsouthAfrica be confined initially to the African region (with cross pollination/assistance from CPRsouth Asia chapter). Similarly, the Latin America chapter intends to focus on drawing participants from the region and then once established (perhaps in a year or two) to consider holding a joint CPRsouth meeting in Africa, Asia, Latin America etc.

Samarajiva agreed. He also noted that the current CPRsouth will automatically become the Asia Pacific chapter at the formation of the Africa Chapter (CPRsouth Charter Clause VI). He also agreed to provide assistance/support to the Africa chapter by for eg: Board members to participate at the Africa event as an expression of solidarity, advertise call for papers through existing systems etc. It was therefore agreed that it would be best if the Africa conference was instituted as an independent event. In terms of timing it was decided that the early part of 2010 would be suitable.

Allison Gillwald to provide a note to the Board on this issue, to be followed by a Board paper formalising CPRsouth conversion to the Asia Pacific Chapter.

# Agenda Item 10: Beginning the conversation on the location of CPR south 5 (December 2010), with decision to be finalised by circulation

Samarajiva indicated that Korea would be the first option (particularly in the context of work done to engage KADO) to host CPRsouth in 2010. Another possibility was JICA, however it was noted that this presented difficulties as there was no Board Member representation from Japan – and thereby consequent issues with identifying a local partner etc. The Information and Communications University (ICU) was also considered as a possible partner and then rejected on the basis of uncertainty due to merger propositions etc. It was also agreed that holding a CPRsouth conference in Korea and/or Japan would be expensive and difficult under the current budget. Cambodia and Vietnam was suggested, however the lack of local partners (and Board member representation) from these counties did not make it feasible.

Jhunjunwala again reiterated the need to cultivate 25 institutions and that effort should be made to do this in the intervening 2 year timeframe until the proposed conference. Indonesia and Malaysia were also mentioned for their lack of representation on the Board. Samarajiva indicated that there were advantages to knowing the location of a proposed conference in advance (i.e. approximately 1-1.5 has been the precedent set for CPRsouth conferences) and in working with a representative Board Member in the planning process. Elder indicated that in the interests of future sustainability of CPRsouth, there was a benefit in initiating contact with Japan and he suggested that the Board write to key telco/public policy universities in Japan and invite them to a conference in Sri Lanka (2009). Samarajiva agreed and said he had contacts in Japan that he would approach for this purpose.

In conclusion it was agreed that Plan A for holding CPRsouth 2010 is Japan, failing which Plan B would be Korea or China or India. It was noted that both India and China can always be the fallback position. Samarajiva informed the Board that China's Chonqing University of Posts and Telecommunication had previously expressed an interest in hosting CPRsouth3 or at least holding some sessions there, however due to Govt approval procedures this was not possible.

Chunhui Yuan indicated that should Chonqing University agree to host, that they would require the CPRsouth conference papers to be published/cited under Chonqing University of Posts and Telecommunication. This led to a discussion on the location/citation and download data of existing CPRsouth papers. Sujata Gamage informed the Board that all current papers are on the CPRsouth website and LIRNEasia agreed to check the citation index of CPRsouth papers on scholar.google.



### Minutes of the 4th Board Meeting 8 December 2009, Negombo, Sri Lanka

#### Present:

Ashok Jhunjhunwala (IIT-Madras); Milagros Rivera (National University of Singapore); Rohan Samarajiva (LIRNE*asia*); Patrick Xavier (Curtin University of Technology); Myeong Cheol Park (Korea Advanced Institute for Science and Technology (KAIST)); Koesmarihati Sugondo (Director General of Posts and Telecommunications, (DGPT)); Yuan Chunhui (Beijing University of Posts and Telecommunication, (BUPT))

#### Observers by invitation:

Helani Galpaya (LIRNE*asia*); Stephen McGurk (IDRC); Iishi Hajime (JICA); Yuko Taniguchi (JICA); Randy Spence (ESDA); Bill Melody (LIRNE.NET); Alison Gillwald (RIA); Pirongrong Ramasoota (Chulalongkorn University); Khaled Fourati (IDRC); Jean Paul Simon (EuroCPR), Shubh Kumar Range (DECI, IDRC); Sabina Fernando (LIRNE*asia*); Prashanthi Weragoda (LIRNE*asia*); Nilusha Kapugama (LIRNE*asia*)

#### Outcomes of the meeting:

The 4th meeting of the Board of CPRsouth

- Approved the audited accounts
- Re-appointed LIRNEasia as CPRsouth Administrative Partner for a period of 4 years
- Agreed on improvements to the conduct of the conference, including allowing more time for discussion
- Tasked the Finance Committee to engage in fund raising
- Initiated the process of setting up a senior scholars panel
- Agreed to Charter amendments reflecting discussions e.g.: additional Board members, not provide for transformation into a Chapter based organization and provide for coordinating committee to manage extended regional activities, and rearrange the objectives as previously agreed.

#### 1.0 Apologies and introductions of observers

Apologies were made for the absences of Laurent Elder and Xu Yan. The observers were introduced and invited to join the meeting.

#### 2.0 Welcome of new Board member

Koesmarihati Soegondo to replace Board member and 1st alternate chair, Ledivina Carino, who passed away on 11 June 2009.

A Board resolution noting Ledivina Carino's contribution to CPRsouth, including her role in hosting the inaugural meeting of CPRsouth in the Philippines is to be circulated.

#### 3.0 Matters arising from the minutes and decisions by circulation

Minutes of the third Board Meeting were previously circulated. The minutes were confirmed and all decisions taken by circulation were tabled.

At the third Board meeting, one Board member was reelected (Jhunjhunwala) and two new Board members (Laurent Elder (Canada) and Chunhui Yuan (China)) were elected and it was confirmed that the election for three positions to be vacated by Rivera, Park and Samarajiva will be held in 2010. Concern was expressed about the terms of six directors ending in 2012 in terms of continuity.

The proposed Finance Committee consisting of Ashok Jhunjhunwala, Myeong Cheol Park and Chunhui Yuan with Helani Galpaya providing support was instructed to commence its work and consider measures to raise funds for future CPRsouth conferences.

Detailed discussions regarding the Committee/Panel of Senior Scholars was postponed due to the need to revise the CPRsouth Charter. Ashok Jhunjhunwala noted the need to identify Senior Scholars from those countries not currently represented on the Board. It was also proposed that a "support person" be established at Jhunjhunwala's organization for this purpose with Jhunjhunwala and Rivera taking the lead in developing guidelines/selection criteria for identifying senior scholars.

Upon concerns being expressed about the changes in funding rules previously approved by circulation, the administrative partner was instructed to apply the new rules flexibly: the partial-reimbursement of travel expenses to citizens of wealthier countries would be default but exceptions should be allowed.

#### 4.0 Consideration and approval of audited accounts of CPRsouth3

The Audited accounts were previously circulated.

The Board was informed by Prashanthi Weragoda that the budgeted amount for CPRsouth3 was USD 115,000 and the actual expense was USD 85,996.95 with savings of USD 29,003.05. There was also savings of USD 6,447.07 from the projected costs of holding the tutorials. This was noted with appreciation.

The projected budget for 2009 (CPRsouth4) of USD 120,000 + USD 35,000 was noted. It was also noted that savings cannot be carried forward to the next year. Funding approval for the new cycle starting in mid-2010 is likely to be confirmed in April/May 2010.

Jhunjhunwala posed the possibility of Board Members raising USD 25,000 in funds. He proposed that the Finance Committee explore options in this context and that perhaps Board Members could consider the possibility of contributing USD 5,000 through "other means" such as funding a young scholar to attend the conference.

No objections were raised and the audited accounts were confirmed.

It was also agreed to re-appoint the current Auditors (Wijeyeratne and Co) noting their charges of LKR 25,000.

#### 5.0 Appointment/renewal of CPRsouth Administrative Partner

It was agreed that LIRNE*asia* be reappointed as the Administrative Partner for a further period of 4 years due to the proposed 3 year funding cycle of CPR*south*.

# 6.0 Assessment of CPRsouth 1, CPRsouth 2 and CPRsouth3 & presentation of evaluation plan

Based on Nilusha Kapugama's presentation it was noted that Young Scholars applications had decreased since Beijing. It was possible that the overlap of the reporting on the end of the war in Sri Lanka and the call for submissions had an effect. It was also suggested that this may be due to the conference timing as December conflicts with end of semester commitments at most universities. Discussion on the feasibility of shifting dates however concluded with the decision to maintain the status quo of holding the conference in December. The administrative partner will continue to explore ways of attracting more Young Scholar applicants. It was indicated that greater involvement by the Board in disseminating the call and encouraging applications will be valuable.

It was noted that the response rate to the output survey which aims to gauge progress of scholars since they attended the CPRsouth conference had also dropped. However an emerging trend whereby young scholars were applying to attend as paper-givers was noted.

An evaluation plan for *CPRsouth* is being developed based on A developmental evaluation done using the "Utilisation Focused Evaluation (UFE)" methodology supported by IDRC. The proposed time frame for this exercise is one year and the results will be available by the time of the next *CPRsouth* conference. It was agreed that that this evaluation has value particularly in the context of broadening the *CPRsouth* funding basis in the context of sustainability and diversification. It was noted that capacity building work is difficult to assess within a short time frame.

#### 7.0 Future of CPRsouth (Board Paper 3, previously circulated)

In the context of discussions relating to the establishment and operation of the CPRsouth Africa chapter it was agreed that the Charter be amended reflect the new conditions and to provide for additional Board Members to address continuity and workload concerns, with elections to be held in 2010. It was noted that out of the current total of none Board members, three were due to retire in 2010 and six in 2012, which may cause problems of continuity. It was also pointed out that the workload around conferences was too much for board members alone and was now dependent on the good will of non-members such as those attending as observers. A reason for keeping membership down was to contain the travel expenses, but in light of the Finance Committee activities and the Chair's suggestion that some members could pay their own travel, this would be less of a constraint in the future. It was also noted that not all members attended. Therefore, it was agreed to leave it to the administrative partner to propose an increase that would allow for adequate representation across the Asia Pacific and would allow the efficient operation of the conferences.

Alison Gillwald made a presentation on arrangements relating to CPRafrica. She indicated that that CPRafrica currently operated with a selection committee that fulfilled the

functions of the Board of Directors. They had decided to adopt that the name of CPR Africa and not CPRsouth Africa given the potential for confusion with an organization related to South Africa. She noted the assistance of LIRNEasia and confirmed the dates of the conference as being 19-21 April 2001. She also indicated that the costs of the conference are likely to be high due to the need to run the conference in two languages (i.e., English and French).

Given the brand recognition already achieved by CPRsouth, Gillwald suggested that the name be retained by the Asia Pacific entity. It was agreed that the name CPRsouth be used in the Asia Pacific region and CPRafrica in the African region. Given the differences in organizational structure in Africa and possibly in Latin America, it was agreed that the Charter be amended to reflect the less homogenous reality that has emerged and remove references to regional "chapters" of CPRsouth. The Charter will be amended to provide for a coordination committee to undertake the coordination of the external activities. It was also agreed that the objectives of the Charter be re-arranged as previously agreed. LIRNEasia will prepare draft revisions to the Charter and will circulate to the Board for comment and approval.

LIRNEasia was instructed to modify the paper selection criteria to admit only those papers that dealt with Asia-Pacific relevant topics. However it was agreed that there was flexibility to invite senior scholars. At every regional conference, best efforts will be made to include a multi-region session that will most likely involve senior-scholar invitees who can provide a synthetic overview.

It was agreed that CPRafrica would meet every April, CPRsouth would meet every December and it was proposed that each regional unit would organize a multi-regional event every three years involving the best junior and senior scholars. This would commence in 2012 with CPRsouth taking the lead. Best efforts will be made to introduce web-based methods of extending the reach of each regional event. Video links were discussed but it was discovered that simultaneous scheduling would be a problem because of time zones, even if it was possible to hold the conferences on the same days.

Noting the success of the internship program being undertaken by the Asia Pacific region, it was agreed that this be continued and expanded subject to resources being made available.

#### 8.0 Any other business

Xavier questioned the next steps to progress Young scholars to the publication stage. It was noted that CPRsouth provided opportunities for networking and access to senior scholars, (most who were on various editorial boards) and it was up to the Young Scholars to take advantage of this opportunity and the relevant Board members to provide the necessary support. Samarajiva pointed out that more could be done by Board members to provide mentoring support to the paper givers, including giving more detailed and timely comments and reading multiple drafts. He said it was not possible for LIRNEasia or any of the resource persons such as Susan Kline who were donating their time to provide centralized assistance.

It was agreed to continue with seven sessions of 70 minutes each and a maximum of 21 papers. The presentation time will be limited to 10 minutes each to allow for more

discussion. It will be mandatory to make policy presentations based on the research paper, and not simply present the research. The length of papers is to be 15 pages including citations. It was also agreed that the "Best Paper" competition be retained.

It was agreed that the procedures approved for election of new members in 2008 will be used again.

Upon completion of business, the meeting was adjourned.

### Scholarship holders: CPRsouth Young Scholar Tutorials and Workshop on Potential for Mobile 2.0 in Emerging Asia

### 21-22 June 2010, Singapore

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	Paper Title	Abstract views	Complete paper downloads
CPRsouth3	Broadband Diffusion and Public Policy: A Panel Data Analysis	29	14
CPRsouth3	Procurement Management Optimization Based on Life-Cycle-Cost Analysis for Telecom Companies	44	18
CPRsouth3	Portents and Prospects for Mobile Telephone Service: A 3G Philippine Experience	29	7
CPRsouth3	Survival in Rural Franchise: A Study of Information Kiosks in India	46	11
CPRsouth3	Hit Me with a Missed Call: The Use of Missed Calls at the Bottom of the Pyramid	11	4
CPRsouth3	Stakeholder Analysis of Communication Policy Reform in Thailand	29	9
CPRsouth3	Critical Success Factors for Accelerating the Diffusion of 3G Video Calls in Korea	25	12
CPRsouth3	Regulatory Reforms in China's Telecommunication Sector: A Case of Policy Transfer Failure or of Policy Divergence?	41	15
CPRsouth3	Strategy for Telecom Operators to Get Maximum Benefit from Fiber  Deployment and NGNs	22	8
CPRsouth3	Brasil Telecom: The Briefing of a Case on Telecom Regulation in Emerging Markets	23	11
CPRsouth3	A Comparative Study on the Operation Efficiency of Wireless Operators in the US, China, Japan and South Korea	18	7
CPRsouth3	Locating ICTs in Asia's Low-Income Communities: Private Sector Initiatives to Address Digital Divide	40	14
CPRsouth3	Promoting E-Government in the Context of New Public Management: The Case of the Local Government of Cebu, Philippines	83	24
CPRsouth3	Human Flesh Search Engine: Is It a Next Generation Search Engine?	113	18
CPRsouth3	Transaction Costs in Agriculture: From the Planting Decision to Selling		23
CPRsouth3	Mobile Telephony Access & Usage in Africa	54	11
CPRsouth3	Philippine NGO Websites, Usage Patterns, and Implications to State- Civil Society Relations	60	10
CPRsouth4	The Multi-Stakeholder Principle in Asia	66	17
CPRsouth4	Technology and Innovation in the Diffusion Process of 3G Mobile Phones in Japan	196	47
CPRsouth4	Implementation and Outcomes: Evidence from Information Kiosks in Rural India	83	15
CPRsouth4	Research on Public Sphere in Cyberspace: Dominance, Verbal Conflict and Interaction Processes of China's Online Forum	87	31
CPRsouth4	Mobile Banking: Overview of Regulatory Framework in Emerging  Markets	308	115
CPRsouth4	Inclusive Development through E-Governance: Political Economy of E-Government Projects in Andhra Pradesh, Tamil Nadu, and Kerala in India	102	31
CPRsouth4	Internet Politics and State Media Control: Candidate Weblogs in Malaysia	100	39
CPRsouth4	The Future of the Public Phone: Findings from a Six-Country Asian Study of Telecom Use at the BOP	52	12
CPRsouth4	Fragmenting the Governance of Telecommunications Sector in China: Implications to China's WTO Accession and Compliance	46	19
CPRsouth4	Future Telecom Markets and Strategy to Cope with the Change	81	36
CPRsouth4	Narratives on Digital Bangladesh: Shared Meanings, Shared Concerns	28	8
CPRsouth4	Cybercampaigning for 2010: The Use and Effectiveness of Websites and Social Networking Sites as Campaign Platforms for the 2010 Philippine Presidential Election	278	55
CPRsouth4	Public Attitude toward Mobile Base Station Siting: More than Nimby	69	10
CPRsouth4	Using ICT Research to Assist Policy Making and Regulation: The Case of Namibia	26	13

CPRsouth4	Telecommunications Adoption and Economic Growth in Developing Countries: Do Levels of Development Matter?	38	14
CPRsouth4	A Study of Virtual Learning Environment with Reference to the south4 Perceived Preparedness of the College Students in Tamil Nadu (South India)		17
CPRsouth4	Factors Affecting E-Government Assimilation in Developing Countries	69	23
CPRsouth4	Building Better Governance: The Case of Sri Lanka Telecommunications Industry Reforms	64	20
CPRsouth4	Bottom of the Pyramid Expenditure Patterns on Mobile Phone Services in Selected Emerging Asian Countries	73	28
CPRsouth4	Interconnection Benchmarking in Namibia	32	14